

COMMITTEE WORKSHOP  
BEFORE THE  
CALIFORNIA ENERGY RESOURCES CONSERVATION  
AND DEVELOPMENT COMMISSION

In the Matter of:	)	
	)	Docket
Informational Proceedings and	)	02-IEP-01
Preparation of the	)	
2003 Integrated Energy Policy Report)	)	
	)	

CALIFORNIA ENERGY COMMISSION  
1516 NINTH STREET  
HEARING ROOM A  
SACRAMENTO, CALIFORNIA

WEDNESDAY, JUNE 11, 2003

9:41 A.M.

Reported by:  
Alan Meade  
Contract No. 150-01-005

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James Boyd, Commissioner

STAFF PRESENT

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## I N D E X

	Page
Proceedings	1
Welcome Remarks and Introduction	1
Opening Comments, Chairman Keese	5
Overview	7
Presentation on the Staff Preliminary Natural Gas Market Assessment Report findings Jairam Gopal, Energy Commission	10
Questions and Discussion of Natural Gas Market Issues	47
Closing Comments	112
Adjournment	114
Certificate of Reporter	115

## P R O C E E D I N G S

COMMISSIONER BOYD: Good morning,  
everybody. I'll ask everybody to get seated.  
We're ready to start.

I'd like to welcome everybody. For some  
of you, it's welcome back from yesterday's  
hearing. For others, it is just welcome to  
another of the many many workshops, another day in  
our continuing series of workshops in support of  
development of the Commission's Integrated Energy  
Policy Report.

We started this particular workshop  
yesterday with electricity issues and today will  
conclude this workshop set on the subject of  
natural gas. Our timing coincidentally is  
perfect, I guess, for this subject in light of the  
fact that the media is full of natural gas all of  
the sudden.

I am Commissioner Jim Boyd. I'm chair  
of the Commission's committee to produce the  
Integrated Energy Policy Report. My fellow  
committee member is Chairman Keese. This  
committee was established by the Commission, as I  
indicated, to supervise, oversee, and then direct  
the preparation of the Integrated Energy Policy

1 Report which is a product of legislation, Senate  
2 Bill 1389, that was passed recognizing that it is  
3 up to California State government to establish or  
4 rather to insure a reliable supply of energy  
5 within the state and the need in that process to  
6 protect the public's health, safety, welfare, and  
7 environmental quality and to see that our economy  
8 achieves what it needs.

9 This report is designed to identify  
10 emerging trends related to energy supply, demand,  
11 and to talk about conservation, and also to  
12 discuss the public health and safety aspects to  
13 help provide for State policy actions.

14 This Integrated Energy Policy Report is  
15 to be submitted by us this November, and then  
16 every two years is to be resubmitted. There is  
17 even provision for, in effect, annual updates, so  
18 it is part of what the legislature saw after at  
19 least the electricity crisis, a continuing process  
20 of keeping our hand on the pulse of energy in the  
21 State of California.

22 We have had a series of workshops for  
23 those of you who are following this, and there  
24 will be other workshops. We've discussed a host  
25 of issues related to energy, and there will be

1 others.

2 We have discussed world oil, we have  
3 discussed electrical efficiency, hydro-power,  
4 environmental concerns, air quality, public  
5 health, and of course yesterday electricity  
6 infrastructure.

7 Tomorrow, for those of you who follow  
8 this series, there will be yet another workshop in  
9 this room. Somewhat a unique workshop, it's co-  
10 sponsored by the Commission and the League of  
11 Women Voters. It is to talk about the subject of  
12 energy system futures. It is an educational town  
13 hall workshop kind of a process that should be  
14 quite interesting.

15 I think without a doubt, today we are  
16 going to focus pretty heavily on the natural gas  
17 situation. Chairman Greenspan of the Federal  
18 Reserve has made natural gas suddenly a world  
19 topic with his announcements yesterday relative to  
20 the future, his visions of the future of natural  
21 gas, and his heavy endorsement of something I know  
22 Chairman Keese and I have talked about, had  
23 knowledge on, but don't get a lot of traction, and  
24 that is the necessity to address LNG. All of the  
25 sudden, that is a popular subject and one that can

1 be talked about and one I expect to hear more  
2 about today.

3 The last years have been quite a roller  
4 coaster for natural gas in the world, in this  
5 country, and in this state. We have been exposed  
6 to extreme vulnerabilities in terms of supply and  
7 price. Price volatility is with us big time in  
8 the gas arena.

9 For the better part of these three years  
10 the working group that the Governor called for or  
11 during the electricity crisis, which consists of  
12 all the state agencies that have anything to do  
13 with natural gas and have kind of been co-chaired  
14 by Secretary Nichols and myself, have been  
15 watching natural gas pretty closely and this  
16 Commission has basically provided the bulk of the  
17 staff for that activity. This is very relevant to  
18 where we are going.

19 At the present time, we kind of view the  
20 vulnerabilities that we experience as a very  
21 significant concern, and we need to assess in this  
22 process whether the administrative and legislative  
23 and regulatory actions and private sector actions  
24 that have taken place already are adequate to  
25 address these vulnerabilities, or whether we will

1 find ourselves in the position of recommending  
2 more policy issues and policy actions to be taken  
3 to assure that the nation's State of California  
4 has adequate gas supplies to fuel its economy.

5 With that, I'm going to ask Chairman  
6 Keese for any remarks he would like to make to  
7 open the session and following that, we will turn  
8 it over to Al Alvarado who is waiting patiently at  
9 the dias over there to give you an overview of  
10 today's workshop and then to take you through  
11 today's agenda.

12 Chairman Keese.

13 CHAIRPERSON KEESE: I'm just pleased to  
14 see the broad participation we have today, and I  
15 will emphasize what I've emphasized in some of the  
16 previous meetings that we have to start with  
17 baseline, we have to start with projections, but  
18 we end up with recommendations.

19 These recommendations are going to be  
20 coming from the Energy Commission as described  
21 hopefully with the input for all state agencies  
22 because once adopted by the Governor, this  
23 Integrated Energy Policy Report is to be the  
24 policy framework for decisions by all state  
25 agencies moving forward.



1           Natural gas is obviously a very  
2   important one, and I would emphasize that we seek  
3   from you input as to what our recommendations  
4   should be. We're not trying to have Energy  
5   Commission recommendations, these are  
6   recommendations from the body politic, all state  
7   agencies, all stakeholders, the recommendations  
8   for what California's policy should be will move  
9   forward.

10           Obviously, we are talking about natural  
11   gas. This is an integrated report. We have the  
12   other things that Commissioner Boyd has mentioned  
13   that tie in. Natural gas and electricity are very  
14   closely tied, clearly it is also tied to the  
15   environment, so let's get started.

16           COMMISSIONER BOYD: Excuse me, Chairman  
17   Keese reminds me of something I neglected to  
18   mention that is very important to both of us and  
19   to this Commission, and he properly hit upon the  
20   collaboration/cooperation between state agencies.

21           The recently approved and released  
22   Energy Action Plan of the three major energy  
23   agencies in this state, very definitely  
24   underscores one, the cooperation that's needed to  
25   address energy, and two, it identified natural

1 gases, a major ingredient of issues, let's say,  
2 that we need to address. Just to underscore,  
3 again, the collaboration/cooperation that is both  
4 necessary and is taking place between state  
5 agencies to indicate that this is a priority  
6 issue.

7 Another point that I neglected to  
8 mention is just a week or so ago we had a workshop  
9 in this building co-hosted by the Department of  
10 Conservation's Division of Oil, Gas, and  
11 Geothermal Resources and this agency to examine  
12 what steps can be taken to expedite and expand the  
13 development of California's own domestic gas  
14 supplies that took place that will enter into our  
15 debate on this subject.

16 With that, Al, take it away, please.

17 MR. ALVARADO: Good morning, my name is  
18 Al Alvarado. I'm the Project Manager of the  
19 Electricity Natural Gas Report, which is one out  
20 of three subsidiary reports that are being  
21 prepared for the Integrated Energy Policy Report.

22 The purpose of today's hearing or  
23 workshop, excuse me, is to discuss and receive  
24 public comments on the findings of the staff on  
25 the preliminary Natural Gas Market Assessment

1 Report that was posted on the Commission website  
2 on May 27.

3 The analysis that is to be presented  
4 today builds on the staff draft report that was  
5 subject to another Integrated Energy Policy Report  
6 Workshop that was held back in February.

7 Staff has updated the assumptions used  
8 in the natural gas systems analysis based on  
9 public comments that we have received from that  
10 workshop.

11 The staff energy systems studies  
12 evaluate the implications of a number of important  
13 uncertainties on both the integrated electricity  
14 and natural gas infrastructure.

15 As Commission Boyd indicated yesterday,  
16 we had a workshop on the staff report on the  
17 electricity system. The primary goal is to  
18 identify the key factors that stress the energy  
19 system and to determine if there really is a need  
20 for development to mitigate any potential supply  
21 shortfalls in the next decade.

22 The discussion and any technical  
23 feedback that we do receive in today's workshop  
24 and during the several other public events will  
25 serve to refine the staff analysis of the energy

1 systems, and we will also go into the preparation  
2 of the Electricity and Natural Gas Report.

3 The draft of the Electricity and Natural  
4 Gas Report is targeted to be released towards the  
5 end of July, and from there on we will be holding  
6 other public events to review the findings of that  
7 report.

8 We are really interested in hearing from  
9 you today, and we are having this discussion  
10 recorded, so the purpose is just to track your  
11 comments, and it will help us digest a lot of the  
12 discussion today.

13 This will require you, if you have any  
14 comments, please come forward and speak into the  
15 microphone, identify yourself, and please give  
16 your card to our court recorder. This will help  
17 us identify you in our transcripts.

18 We are also open for additional comments  
19 based on the discussion we have today. If you do  
20 have any written comments, please do file them by  
21 June 20. Actually, the sooner the better because  
22 we are already scribbling away trying to write the  
23 draft which was the Natural Gas Report.

24 Let me introduce Jairam Gopal. Jairam  
25 is responsible for the Energy Commission's natural

1 gas analysis as well as for today's workshop.

2 MR. GOPAL: Good morning Commissioner's,  
3 ladies, and gentlemen. Welcome to the workshop  
4 on the Preliminary Natural Gas Market Assessment.

5 This assessment has been prepared in  
6 support of the Electricity Natural Gas Report,  
7 which will then provide all the support necessary  
8 for the Integrated Energy Policy Report.

9 In addition to all the --

10 UNKNOWN SPEAKER: Raise your microphone  
11 a little bit.

12 COMMISSIONER BOYD: Jairam, as Bill and  
13 I have learned painfully here from days and days  
14 in this room, you've got to look at the  
15 microphone, speak right at the microphone. If you  
16 stray to the side at all, it goes dead and the  
17 audience can't hear you. This is "technology".

18 MR. GOPAL: All right, advice taken.  
19 How is it now?

20 UNKNOWN SPEAKER: Very good.

21 MR. GOPAL: Thank you. As I said, the  
22 Natural Gas Policy Report, the Electricity Natural  
23 Gas Report, and the Integrated Energy Policy  
24 Report will contain the recommendations for policy  
25 for energy in California.

1           As the Commissioners put it, your input  
2       is also very important, so communication is the  
3       key for our success. I hope you will all march  
4       with those orders with us.

5           Basically, I want to welcome you to the  
6       world of natural gas. This is what we live in,  
7       this is what we breathe, and this is what we do  
8       everyday.

9           First of all, in preparing the report,  
10      there are a couple of disclaimers that we also  
11      take on from time to time. You will read enough  
12      of this in the report. I want to acknowledge the  
13      natural gas unit. I'll mention some names later  
14      on, but there are others also who have helped  
15      significantly in getting this report done.

16           The electricity office and the demand  
17      office have provided significant input. There has  
18      been an integrated approach as we have had in the  
19      past, but it's more vocal in this round. We have  
20      insured that there is a lot of integration in the  
21      type of scenarios that we have done. I am sure  
22      that we have already heard about it in some of the  
23      other workshops that you have attended.

24           I want to thank them to: Lynn Marshall,  
25      Angela, and David from the Electricity and Demand

1 office are the ones that we have been constantly  
2 bugging to get information or give information and  
3 make sure we succeed.

4 In the gas unit, Dave Maul is the Office  
5 Manager. He is sitting back there. We have Todd  
6 Peterson, Marta Digiawan, Leon, and Bill is not  
7 here. Oh, Bill is back there and Jim Forbe is  
8 over there. We have a new entrant in our office,  
9 Mike Purcell. You will be seeing a lot of him,  
10 especially when we start talking about natural gas  
11 resources.

12 We have students that provided immense  
13 help to us in our process, Lauren Prescott is  
14 here. Ty Graywold and Pam Yu, I don't believe  
15 they are here. My apologies if I missed any  
16 names. I am just the messenger, so you have to  
17 bear with me.

18 What are we doing here? I just wanted  
19 to go through a very very brief discussion of what  
20 forecasting is. We have learned forecasting in a  
21 variety of ways. Some people say it is just a  
22 science, there are others who say it is art. Some  
23 people just look at all the forecasting  
24 extrapolation of something. There are a lot, of  
25 course -- there is one more item I forgot, and

1 that is crystal ball gazing. If you don't look in  
2 here, you are not going to get anywhere. I'm  
3 going to keep it here, so if you want to look at  
4 it sometime, you can come up and do it.

5 There are ways and means by which we do  
6 forecasts, there are different compasses to be  
7 served. We are reaching now a point, and this was  
8 brought to us by one of our favorite utility  
9 companies twelve years ago, they were ready to  
10 forecast for food, and at this point, we are ready  
11 to forecast for food too.

12 Let's go a little further into what  
13 forecasting is. The first one is -- this is more  
14 of a business type approach, a scientific  
15 approach. It talks about TAS buying, it lifts  
16 prices back to six bucks, and at the close, there  
17 are a lot of sell orders, blah, blah, blah.

18 There is this method which is more of  
19 dock boat kind of approach. You can pick your  
20 prices and see what the forecast comes to. There  
21 are ways by which you can do this. The third is  
22 more of an art format, you know, you can swan dive  
23 to some other number, and then there is a gut  
24 wrenching loss of 21 cents.

25 There are a variety of ways to forecast.



1 Thanks to some of the unknown traders who have  
2 contributed to this one.

3 Finally, who should be forecasting? If  
4 you are faint of heart, please don't attempt it.  
5 Having said that, before I conclude my  
6 presentation, I want to go through a couple of  
7 items here. One is findings of the assessment,  
8 what did we do in the study. We all know we have  
9 talked about uncertainties in the gas market. How  
10 have we, in this approach, addressed  
11 uncertainties? Finally, what are the findings in  
12 our analysis that will provide food for thought,  
13 in terms of policy drivers?

14 Basically, in our analysis, we look at  
15 demand, we look at supply, and then we look at  
16 price. These things go hand in hand, but I'm  
17 going to march through them one by one.

18 I'm going to be mentioning some very  
19 brief statements here. There is a lot of detail  
20 in the Market Assessment Report, which is  
21 available in the front here. It is also on our  
22 website, and I am sure everyone read that report,  
23 page one to page last, so this will all be old  
24 news for you.

25 Please, we look briefly at demand

1 projections. Natural gas demand for residential,  
2 commercial, and the industrial is done in-house at  
3 the Commission. For the electricity, we do in-  
4 house projections for the entire western states,  
5 the WECC region.

6 The rest of the information comes from  
7 either EIA or from Canadian sources such as CERI  
8 and others.

9 What is the growth that we look at for  
10 the next ten years? This one shows gas  
11 consumption, the majority of the growth is really  
12 seen only in the electricity generation market.  
13 The residential, commercial, and industrial do not  
14 show significant growth over this time period.

15 Supplies is I think the core of natural  
16 gas discussion these days. There was a time when  
17 everyone thought supply was going to be depleted  
18 very soon, and then there was this discussion  
19 about so much gas being there. We talked about a  
20 gas bubble and that really brought the prices  
21 down. That was true, for ten years we enjoyed  
22 natural gas at two bucks or \$2.50 Mcf, that was  
23 great.

24 The last three years it has somehow been  
25 a rollercoaster, so what do we see? It's not that

1 the reserves are gone, it is not that the reserves  
2 are depleted, it is just that it is costing a lot  
3 more to produce that same Mcf of gas. That is  
4 what we read, that is what we see, and that is  
5 what we understand from a lot of discussions. I  
6 am sure we will be talking a lot more about it.

7 One of the things that we have seen in  
8 the past is that there is a revision of the proved  
9 estimates. Proved means the gas that is already  
10 proved, the wells are drilled, and it is ready to  
11 be produced. That quantity of gas has been  
12 revised every year by the industry and the  
13 government agency and EIA. It is published.

14 Why is it done? Because the estimates  
15 change due to changes in technologies due to a  
16 better understanding of the pools, due to infill  
17 drilling.

18 There is a variety of reasons under  
19 which these estimates do change, and historically  
20 it has been shown, the analysis shows us, that  
21 this amount has always increased. Basically,  
22 every year there is more gas that has been proved  
23 than in the past, in spite of what was produced.

24 That does not mean that gas is very  
25 cheap, it just probably means now that it is going

1 to take a little more to pull that same gas out of  
2 the ground. The increase in the reserves is what  
3 we are presenting now with analysis as a reserve  
4 appreciation.

5 We have looked at historical reserves,  
6 and we have actually assumed a significantly small  
7 amount for that compared to what we see in there  
8 year to year increase, so that is one of the  
9 bullets, it says that the assumptions are  
10 conservative compared to historical increases.

11 What do we see in natural gas production  
12 over the ten years? We find that both the  
13 Canadian and lower 48 production is going to  
14 increase over these ten years. The other category  
15 here includes fuel switchable LNG imports at the  
16 Gulf and Eastern Seaboard.

17 In our basecase analysis, we have not  
18 assumed a LNG facility on the West Coast yet,  
19 probably in the next round, depending on how  
20 discussions will go forward and how LNG will be  
21 embraced in California and the West Coast. For  
22 the time being, we limit the LNG on the West  
23 Coast, two scenarios which I will address later.

24 Supplies to California, a very big  
25 question. We have talked about this quite some

1 time. Here are some estimates of what we project  
2 for California over the next ten years.

3 California's production will remain  
4 flagged, but the market share will go down over a  
5 time frame the current 15 to 18 percent we expect  
6 it to drop to around to 12 to 13 percent.

7 Canadian import, it will increase  
8 overall, but the fraction will be really almost  
9 the same. The basic swing supplies are the  
10 southwest and the Rockies. The Rockies will be  
11 increasing significantly over this next ten years.

12 We have seen increase in pipeline  
13 capacity to the Rocky Mountains, and I think we  
14 have shown in the past for the last ten years,  
15 that Rocky Mountains is a very critical and very  
16 beneficial source of supply for California.

17 We have been seeing it over the last ten  
18 years, and I am sure we will see it in the future  
19 too.

20 The Southwest again, it is still the  
21 major supplier of gas for California. The  
22 marketshare for the Southwest is going to drop a  
23 little bit over time, but it will continue to be a  
24 major supplier.

25 Finally, we have talked about supply and

1 demand when it comes down to price. What are the  
2 things that we are looking at in price? This  
3 chart is there in the report, and it is picked  
4 right out of the report, so even the numbers are  
5 identical. If you cannot read the numbers, you  
6 can look in the report.

7 Basically, we start off with wellhead  
8 price projection, take that through the gathering  
9 and other charges that are necessary to get it to  
10 the pipeline quality.

11 It comes into the pipeline as,  
12 basically, this together. We will present our  
13 reports, wellhead price, then you have the gas  
14 entering the pipeline, you have a transportation  
15 charge on the pipelines.

16 Basically, you are looking at interstate  
17 pipelines here. When you come to something that  
18 is synonymous with border price, and from the  
19 border price, you have the distribution costs. It  
20 could be additional interstate pipeline, or it  
21 could just be the utility costs that will take it  
22 to the final end users.

23 This represents the prices for the three  
24 utilities, major utilities in California, PG&E,  
25 So-Cal Gas, and STG&E. It shows the historical

1 right up to this point, and then the projections  
2 for the future.

3 This is a system wide average, end use  
4 price, you can see the prices going over time.  
5 This was a peak we experienced in 2000. We have  
6 not turned in any actual numbers for 2003 into the  
7 analysis yet, so that will certainly make a  
8 difference when we do it.

9 Let's go a little back and look at the  
10 basecases of wellhead price projections. This one  
11 shows the historical, the average annual wellhead  
12 price for the lower 48 states, and this is the  
13 basecase projection.

14 As we see from 2003 onwards, the  
15 basecase projection in this round shows a slightly  
16 increased growth rate in price. This is compared  
17 to the previous projections. We have a pretty  
18 broad range for the high and low prices. We will  
19 talk about the scenarios later on.

20 The high price and the low price provide  
21 the boundary for gas prices, even though the base  
22 case is easier. Our assumption here is that  
23 because of market conditions and changes in the  
24 market place, the prices are going to -- excuse  
25 me, the prices will be going higher and maybe

1 dropping lower over the time frame.

2 You know very well there is a seasonal  
3 and daily price volatility. Even when you  
4 consider it on an annual average, I am sure we are  
5 going to see fluctuations.

6 The major assumption that we make in our  
7 high price and the low price in that area is that  
8 those prices are not sustainable. That is, you  
9 will never find the price to be in this range for  
10 a very long time.

11 What happens is, there are market forces  
12 which will tend to react to such price change, be  
13 it higher or lower. There is going to be some  
14 reaction on the market side, which will then again  
15 change our prices.

16 It is our hypothesis that prices are  
17 going to be going up and down in this range, but  
18 the turn towards a baseline is a reference line.

19 This is something we do frequently.  
20 We've got to look at what we have done in the  
21 past, what were the results that we achieved, and  
22 why were they. This chart sort of compares the  
23 projections on the natural gas outlook we have  
24 done for the last twelve years.

25 We can see that in the '91, '93 time



1 frame, the price rises significantly robust, and  
2 then I think there was a lot of talk about how the  
3 gas bubble is going to impact the marketplace and  
4 our price dropped here in the '95.

5 In the '98 outlook, we were  
6 significantly low here because there was really no  
7 action in the industry. There was notion in the  
8 industry that prices were going to simply rise.

9 Since '98 things, you know, have  
10 changed, 2000 and 2002 outlook we have been here  
11 in this dark blue one is the correct one. We are  
12 not the only ones who have gone through this  
13 roller coaster. Comparisons do show that there is  
14 this trend in the industry that people look at.

15 What are the surplus sources available,  
16 what is the cost going to be for these sources? I  
17 think Greenspan's testimony, it's of  
18 (indiscernible) how these technologies have  
19 changed, how they provided low prices in the past,  
20 but probably that is something that is not to be  
21 relied on in the future. That is something we  
22 need to address continuously.

23 This one is a slightly different kind of  
24 a price presentation. We are trying to make sure  
25 that we represent apples and apples or oranges and

1 oranges here. We have here the basecase, the high  
2 and the low case, so it shows the boundary of our  
3 analysis. These colors here show the Henry Hub  
4 closing prices for each month.

5 We have November of 2002, January of  
6 2003, March of 2003, May of 2003, and the blue  
7 line is June of 2003. In six to eight months, you  
8 see how much volatility there has been in the  
9 price. These are all monthly prices if I am  
10 correct. Mark says yes, so they are monthly  
11 prices here.

12 You can see how this changes. You have  
13 these greater peaks that are clearly marked by how  
14 the Henry Hub price is moving. One of the things  
15 that we need to note here is that though there is  
16 so much of volatility here in 2003, in the long  
17 run we find that these estimates do come up to one  
18 point.

19 There could be a lot of reasons for it.  
20 One is that probably the market knows what is  
21 going to happen in five or six years. The other  
22 is that maybe the because the number of trades you  
23 have in the future are certainly far and few in  
24 between, so you don't see so much of the  
25 volatility because the market is not really active

1 in those years.

2 One of the things that we see there is  
3 even if you look at the Henry Hub futures, you  
4 will find the strand.

5 In this round, knowing that there is  
6 this very big difference between what our long  
7 term model does versus what the current Henry Hub  
8 prices are doing, we do make some changes in the  
9 assumptions in the electricity analysis, for  
10 instance.

11 For two years we assumed a calculation  
12 based on Henry Hub prices to be used in the  
13 analysis. David Ritterer went through that  
14 discussion yesterday.

15 Having said that, I just want to make  
16 another statement about the type of forecast. As  
17 I said earlier, this one is long term based model,  
18 so we are looking at how the gas prices will trend  
19 over the longer term time period.

20 The methodology is really not applicable  
21 to looking at seasonal or daily spot prices, for  
22 example. This looks at a system wide annual  
23 average type of information. It is critical that  
24 we do short-term analysis, we are in the process  
25 of doing it, and we will probably talk about the

1 results from that at a later time.

2 Basically, long-term average models that  
3 we have been using now provide these long-term  
4 prices. These do not reflect a daily peak as I  
5 said before. going over the same information here.  
6 The short-term market analysis will be surfaced  
7 from our work pretty soon.

8 Once we have talked about supply,  
9 demand, and price, we then come down to the topic  
10 of infrastructure because that is the one which  
11 really defines what is going to happen in the  
12 marketplace.

13 Pipelines and capacities, you know, do  
14 we have enough capacity, do we have storage, and  
15 other issues. In this analysis, we focus more on  
16 overall capacities serving the state.

17 As I said, in the long-term, we don't  
18 include the storage numbers, but that is something  
19 we do off line to address how the deliverability  
20 and supply availability will change on a short-  
21 term basis.

22 One of the things that we notice, the  
23 natural gas grid across the North American  
24 Continent, which is Canada, U.S., and Mexico is  
25 all integrated. You have the ripple of changes in

1 one place taking place on the other.

2 For example, if you go to the crisis  
3 period in 2000, California prices really went  
4 screaming up even though the national did not.

5 What happened in 2003 was the very cold  
6 wave in the Northeast took prices up there to  
7 significantly higher levels just as we are  
8 experiencing in California. California did feel  
9 the tail end of those prices. Our prices, even  
10 though we did not utilize our pipelines fully,  
11 even though the demand was not very high in  
12 California, prices were still relatively high.

13 That is what I mean by the ripple effect  
14 across the nation.

15 Based on the analysis, we have come up  
16 with two charts here which address the utilities  
17 annual demand of consumption versus their receipt  
18 capacity.

19 This is for SoCalGas, you will find the  
20 receipt capacity went up by 385 over the last  
21 three years, taking them from 3,500 MMcf per day  
22 to 3875 MMcf per day. We have not presumed any  
23 additional capacity increases over the next ten  
24 years in this chart.

25 Looking at the demand of residential,

1 commercial, and industry are fairly steady, fairly  
2 flat. The power generation, the gas demand that  
3 will be served by SoCalGas, has not changed too  
4 much over time. It goes up over time for the ten  
5 years, we find very significant capacity that is  
6 available for the utility.

7 This is based again, as I mentioned  
8 before, on an annual average basis. We look at  
9 monthly, daily picture, you are going to see  
10 something that is very different. These lines are  
11 going to be significantly volatile and not flat.

12 Let's take a better look at the surplus  
13 corridor now that serves SoCalGas region. You  
14 have the El Paso Northern System and the  
15 Transwestern coming up here. You have the El Paso  
16 South and even the nearly not constructed but  
17 converted All American pipeline comes from the  
18 Texas region to serve California at the Blythe  
19 point.

20 You have the Questar coming up from the  
21 San Juan Basin. Here you have the corridor, they  
22 all meet at this point at Daggett, and then  
23 Kern -- this is the Mojave line, Kern and Mojave  
24 will join up and reach up to Antioch region.

25 This one is the portion of the All

1 American pipeline that is slightly, I think,  
2 missing its point. It should probably terminate  
3 on here. We'll have information on this also  
4 later.

5 The North Baja pipeline that has been  
6 newly constructed is right here. It has been in  
7 operation since December of last year. Current  
8 expansion runs parallel to the old or current  
9 pipeline.

10 How do we see capacities on these  
11 pipelines changing over the next ten years? We  
12 will find that the El Paso South has not been  
13 running at its full capacity, so we still have  
14 plenty of capacity available on this line.

15 If you go to -- Let's go to Havasu last.  
16 Looking at El Paso North Transwestern, flows have  
17 been fairly full. There is significant growth,  
18 and this is one of the concerns that we have  
19 always had with regard to what is happening in the  
20 Southwest demand numbers compared with the  
21 pipeline capacity that is available.

22 This is the San Juan crossover. That is  
23 the amount of capacity that is available to take  
24 gas from San Juan Basin down into the Permian  
25 region from where it could flow into several

1 regions.

2 This is California's portion of the All  
3 American Pipeline that I talked that about  
4 provides a significant amount of flexibility to  
5 move gas in the state. We find that in 2003, of  
6 course, there should be none because the pipeline  
7 isn't constructed yet. It should be in operation  
8 in July of 2004, so we find that it is going to  
9 fill up by 2008 and 2013.

10 Much of right here is the legend. The  
11 red bars are for 2008, green bars are 2013. This  
12 increase in capacity is a concern to us because  
13 there is a significant amount of demand in the  
14 Arizona/New Mexico region, principally in the  
15 power generation area.

16 Due to a variety of concerns, growing  
17 demand as a last contractual arrangements, the  
18 full requirement arrangements, we find that if the  
19 demand here does go up as anticipated today,  
20 there's going to be a significant draw on natural  
21 gas at this point.

22 That is going to take gas away from  
23 California, even though we have the pipeline  
24 capacity available, we may not have the gas  
25 molecules to come down just because of the



1 quantity of gas that is going to get stuck here.

2 That is one of the reasons why we feel  
3 that the expansions have to be done so that this  
4 demand will be served and there still will be  
5 significant quantity of gas coming to California.

6 Let's go to the Havasu Crossover.  
7 Havasu Crossover is a line that connects the  
8 northern and El Paso southern systems here. We  
9 find that SoCalGas is being served significantly  
10 by gas that is produced in San Juan, comes down  
11 the El Paso north system, down Havasu, and then  
12 enters California.

13 We have talked about this significantly  
14 in a variety of reports earlier. I know your  
15 question, why is flow greater than the current  
16 capacity? That is because we have purposely let  
17 the model lose in terms of flows only on the  
18 Havasu Crossover. We have not purposely contained  
19 it because we really want to see how much of a  
20 tendency is there for San Juan Gas to flow south.

21 There is no rate even in the rate  
22 structure on the Havasu Crossover. That is the  
23 reason why we let this fill up. We find that  
24 there are two things that need to be done.

25 One is make sure that there is enough

1 expansion on these pipes to serve this market, and  
2 therefore, there is no constraint for California.

3 The second one is to make sure this  
4 capacity is increased, so that if gas has to flow  
5 from the northern system to the southern system,  
6 there should be significant capacity to do it.

7 Another reason why this probably will be  
8 beneficial is because of the growth, the  
9 significant growth, in the Rocky Mountain region.  
10 We will talk a little bit more about that, the  
11 pipelines in this region during the conclusion  
12 stage.

13 Shifting to Northern California, PG&E  
14 receiving capacity. They are about 170 MM a day  
15 or 179 MM a day over the last two years. That  
16 stands at around 3,400 looking at surplus,  
17 residential, commercial, industrial again.  
18 Fairly flat, there is not too much of a growth in  
19 the next ten years.

20 Power generation has got a nominal  
21 growth, it is not extremely high that is being  
22 served by PG&E, but there is a significant growth  
23 that you see out here. After 2007, 2008, the  
24 growth in the power generation is not very high.

25 PG&E also serves SoCalGas through two

1 points. One is directly from their Line 300,  
2 supplies can be taken down to Southern California.  
3 This pleases the flow presented by the Line 401.

4 It is not a physical flow, but more by  
5 displacement. There have been arrangements to  
6 make sure SoCalGas gets supplies where it is  
7 reflected off the 401 line.

8 Again with PG&E, we do show significant  
9 capacity which is available on an annual average  
10 basis, and like in Southern California, we are  
11 going to see a lot of fluctuations, a lot of  
12 volatility in monthly and daily flows.

13 Let's look at the Pacific Northwest  
14 Corridor, basically, focusing on the two  
15 California's, PG&E and GTN pipeline, coming from  
16 Canada. It is going to be supplemented by two  
17 other pipelines, one pipeline actually. It is the  
18 Northwest pipeline, which goes from Sumas and all  
19 the way to the Rockies. Stanfield is an  
20 interconnecting point for these lines.

21 Pacific Northwest corridor comes down  
22 and at this point you have the Tuscarora, which  
23 takes gas into the northern Nevada region where  
24 PG&E's backbone line comes into play here. Line  
25 400 and the 401 bringing gas from Malin to Pacific

1 Gas and Electric's demand region.

2 What happens in capacities here. As I  
3 mentioned earlier, the PG&E and GTN, the gas  
4 pipeline, from the interstate pipeline from  
5 Canada's border to California's border went up by  
6 179 MMcf per day and capacity inside California to  
7 bring it right down to the Bay Area/Antioch region  
8 has also been increased by 179 MM a day.

9 With that, we find that throughout this  
10 time period from 2003 to 2013, we do have enough  
11 capacity available on these pipelines. On an  
12 annual average we don't see any need right now to  
13 see an expansion. We will, of course, see  
14 fluctuations and tightness from time to time due  
15 to seasonal and daily impacts.

16 We find that it is fairly full up to the  
17 Stanfield point. That is where the gas can  
18 potentially go into other regions, or gas can  
19 actually come into the pipeline from the Rockies  
20 or from the (indiscernible) region.

21 This is at the California border at  
22 Malin, and this is inside line 400, 401 inside  
23 California.

24 Okay, looking at the Kern Corridor, gas  
25 from Kern or Rocky Mountains serving California.

1 The current capacity with the May 2003 expansion  
2 is significantly covering an inflow that we  
3 anticipated earlier in 2003. In 2008, 2013 time  
4 frame we find that we are going to be reaching  
5 that capacity and potentially requiring additional  
6 expansion on that line.

7 If this demand that is going to be  
8 served can be accommodated by other pipelines,  
9 then the other capacity we have could be  
10 sufficient over the forecast and horizon, so we  
11 have to wait and see how the flows on different  
12 pipelines will shape over the next few years.

13 Kern Corridor, of course, has indicated  
14 they can increase their current capacity somewhat  
15 through increase in compression.

16 So far, we saw a chart which showed  
17 really nice beautiful flat lines. Unfortunately,  
18 reality is not that way. You have a lot of  
19 changes. If you look at just monthly flows from  
20 December 2000 to June of 2003, you can see how the  
21 changes due to seasonal patterns.

22 We do find that in the last three years,  
23 the utilities were able to utilize the -- there  
24 was significant slack capacity available from time  
25 to time. We find that this will be the type of

1 situation that we will see over the next ten  
2 years.

3 Having done the basecase, you know that  
4 gas market does not listen to you much. It has a  
5 mind of its own, and there are a variety of  
6 factors which changes the market place, prices,  
7 flows, constraints, regulations, they all change  
8 from time to time.

9 The way we approach this uncertainty in  
10 the gas market is through scenarios.

11 With scenarios, we try to address a  
12 variety of outcomes. Some of them could be  
13 possible, some of them are possible, and maybe  
14 some are impossible, but we try to gauge the  
15 reaction that the market could have through some  
16 of these very broad based scenarios.

17 In these scenarios, we also try to  
18 integrate a combination of events to see what will  
19 happen if events happen in ways we do expect in a  
20 basecase, for instance. We will go through a lot  
21 of those assumptions right now.

22 Okay, I'm sure you have all seen this  
23 before. It was shown and don't attempt to read  
24 the slide. What are the different scenarios that  
25 we did on the natural gas side.

1           We start off with a basecase. Once that  
2           is done, we define, you know, which directions we  
3           want to go, we classify our scenarios as supply  
4           based scenarios, or demand site based scenarios.

5           On the supply side, the ones that we  
6           have done on this assumption, in this round, we  
7           did a low supply resources. Basically, we looked  
8           at the resources assumed in the base case. We  
9           have a lot of information available about how  
10          tight the market and how expensive it is going to  
11          pull out.

12          For example, a flow in British Columbia  
13          did not produce as much gas as they expected.  
14          These are the types of assumptions that go in  
15          here.

16          Another reason to assume a low basecase  
17          is, for example, the Rocky Mountains, there is a  
18          moratorium to drilling that is going to be  
19          affecting reduce the amount of resources that you  
20          can access. These are the assumptions which go in  
21          here.

22          We reduce the amount of natural gas  
23          resources that will be available over the next ten  
24          years, and then look at what the picture will be.

25          The next supply, of course, is the LNG

1 on the West Coast. We have addressed this in  
2 great detail this month. We will be talking about  
3 this later on.

4 On the demand side, there are really  
5 four significant ones. One is a dry hydro case.  
6 What happens if hydro conditions continue to  
7 persist to be on a dry basis. Normally we would  
8 want to look at this condition on some specific  
9 years, but what we did was assume that there would  
10 be a very tight hydro generation cases over the  
11 ten period, so that sort of gives us a very  
12 extreme dry hydro case.

13 We did a low and high economic growth  
14 rates, then a higher/lower PGC impacts or high and  
15 low DSM cases.

16 These are the three cases which have  
17 been sort of already integrated with the gas  
18 analysis, with the demand analysis and the  
19 electricity analysis office.

20 Finally the other demand scenario is to  
21 look at what happens if there was a very high use  
22 in the transportation sector. That is, gas is  
23 used as either LNG or as natural gas feed stock in  
24 fuel cells. We have assumed some very significant  
25 penetration of LNG in the transportation sector.



1           The levels we have assumed are about,  
2   you know, what would happen if we reached 5  
3   percent or 10 percent of actual gas using  
4   California, which will be in the transportation  
5   sector. That is discussed in detail in the  
6   report. I will not be covering it in the  
7   presentation here.

8           Finally, what we do here is combine a  
9   variety of these factors, what will happen if one,  
10   (indiscernible) conditions are very strict, and as  
11   a consequence you find that the gas becomes a fuel  
12   of choice, and therefore, gas price increases.

13          Since gas is mandatory, is there enough  
14   already that goes into actually making it a  
15   competitive product, will it increase the prices  
16   on natural gas at wellhead price. These are the  
17   combination of assumptions that go in here.

18          What happens to field switching  
19   capabilities, for example, not only in California,  
20   but throughout the U.S. I want to make sure I  
21   mention the scenarios are done not just  
22   California, but the entire continent.

23          We capture the impact of a variety of  
24   factors, not only California but other places too.  
25   The description of the two scenarios, the

1 integrated outlooks which give us the high price  
2 boundary and the low price boundary are included  
3 in the report. I will not be showing that slide  
4 out here, it goes a little too big to be included.

5 I want to just go through some of the  
6 slides, not all, because the details are available  
7 and you can probably refer to them. Let's talk  
8 about that.

9 You have four cases, the high economic  
10 case, the low economic case, then we had the high  
11 DSM case, and the low DSM case. In sort of  
12 running all four cases, we decided to run two  
13 cases. One would represent the high econ or the  
14 low DSM case as you see here the gas demand  
15 increases.

16 This is the increase in gas demand in  
17 California in 2003 and 2008. In 2008 and 2013, we  
18 do not assume any change in 2003 as a result of  
19 these scenarios.

20 On the other hand, if you look at the  
21 low economic growth rate or the high DSM case, the  
22 natural gas demand in California is going to drop,  
23 and that is show by the blue bars down here for  
24 the same two years.

25 One of the observations that we did was

1 a change in overall demand in comparison to total  
2 demand in California was not very large in either  
3 of these cases. We also found that the impact on  
4 price in California was not too significant on an  
5 annual average basis.

6 This shows the extent to which prices  
7 change, it could be something like nine cents per  
8 MCF higher, or it could be anywhere from 15 to 25  
9 cents lower.

10 As I said, this is not a major change on  
11 an annual average basis, but these are the  
12 conditions, especially the economic scenarios that  
13 really affect seasonal or short-term conditions.  
14 You will find probably these conditions can impact  
15 the gas market on a monthly or daily basis,  
16 although, we do not see the major impact on an  
17 annual average.

18 We have to address these conditions more  
19 from a short-term analysis perspective which we  
20 will be doing in the future.

21 The other scenario I want to talk about  
22 is the LNG. We have talked about potentially  
23 three LNG sources in California.

24 One of the most prolific discussions  
25 have been for LNG in Baja, Mexico. There have

1       been three cases that have been filed with the  
2       government of Mexico. One has yet to file.

3               We have, basically, at this point we  
4       have two cases that are still active. One is in  
5       LA and the other is off shore.

6               In Northern California we have one  
7       proposal for Humboldt, California proposed by  
8       Calpine. The other one that was in the news a  
9       long time ago is now out of the picture. That was  
10      by Bectel and Shell. That proposal has been  
11      withdrawn.

12              Basically, this slide shows how gas can  
13      flow if LNG just come here, Baja pipeline will be  
14      reversing its flow of direction. That is already  
15      in the works, they are in the process of going  
16      through an open season. It can come directly into  
17      San Diego region. Once the gas comes to  
18      Ehrenberg, it can flow in several directions.

19              It can go up the All American inside  
20      California up to where it is north, it can go  
21      directly into SoCalGas region, or it can flow east  
22      to satisfy the east of California customers.

23              SoCalGas, in Southern California, LNG  
24      can directly supply SoCalGas, and from there it  
25      can actually serve the other markets by

1 displacement.

2 Basically, we look at the actual  
3 locations in California, Humboldt, LA, and  
4 Tijuana. In the basecase, we have made the  
5 assumption that each of the facilities, I think  
6 the capacity would be around 1 Bcf a day of LNG  
7 supplies.

8 We have designed several scenarios. One  
9 is when you consider that all these three  
10 facilities are available. Basically, you are  
11 looking at three facilities in California. They  
12 are all going to compete in the marketplace.

13 The second one is we have looked at  
14 having just one LNG facility in Southern  
15 California.

16 Another scenario looks at just one  
17 facility in Baja, California.

18 There is one additional scenario. We  
19 ran -- we assumed the market will function in such  
20 a way that we will have at least two to two and a  
21 half bcf per day of LNG coming on the West Coast,  
22 the three facilities put together.

23 The only way that can happen is if  
24 global LNG prices are really low, and there is  
25 significant penetration for getting the gas into

1 California.

2 Maybe is it the subsidy on the tanker  
3 costs, maybe it is some other method by which we  
4 can certainly make it very economical.

5 To look at the flow of LNG in  
6 California, let's look at this forced LNG case.  
7 This is the one where we say there is going to be  
8 two to two and a half bcf when we run the model,  
9 it came about 2008 to 2013, we see around 1,600 to  
10 1,700 MM cf per day of LNG.

11 To get such a flow into California, to  
12 insure this quantity of flow, we had to lower the  
13 LNG price from \$1.80, the tanker cost, from \$1.80  
14 down to \$1.10. That is the level of this concept  
15 that may be needed.

16 Now, we are focusing here on this is the  
17 competitive case. If you let LNG compete with the  
18 market price, you find that the penetration is not  
19 as heavy as in this case because now the price of  
20 LNG has to compete with the prices in the market  
21 place.

22 We find that 2008 the flow of around 400  
23 MM a day that grows over time, 2013 flows of an  
24 increase of about 600 MM cf per day.

25 If you look at the Baja alone, all the

1 SoCalGas, Southern California LNG facility alone,  
2 you find that the penetration is significantly  
3 less because not only will we be accessing prime  
4 really one market.

5 You find that the Southern California  
6 facility proves to be more beneficial to  
7 California, there is more LNG because it goes  
8 directly into the marketplace. LNG on the Baja  
9 would have to compete with an additional  
10 transportation cost of the Baja pipeline to reach  
11 the markets.

12 I think the rest of the scenarios have  
13 been discussed in our reports. I will not go  
14 through them right here, but we will certainly  
15 take questions on it and report answers.

16 What are the study implications that we  
17 see from our analysis? Basically, we note that  
18 California will still have natural gas, but it is  
19 going to be at a higher price. It is just that  
20 the resources have not depleted, but it is going  
21 to cost a little more to get it.

22 We find that the pipeline capacity with  
23 recent activity that has gone on in terms of  
24 capacity is sufficient to insure supplies over the  
25 majority of the ten year time frame we are looking

1 at.

2 LNG provides the 4th supply source to  
3 California. We, initially before 1992, had only  
4 two sources, Canada and the Southwest. In 1993  
5 the Kern River pipeline came on, and then we added  
6 Rocky Mountain as the third supply source. It was  
7 a very competitive addition to the resource mix.

8 You add LNG to California, it is a very  
9 competitive addition to the resource mix, and that  
10 is certainly going to be very beneficial.

11 Therefore, there have been proposals on  
12 storage, in fact, two private storage facilities  
13 have come into Northern California, that is the  
14 Wild Goose and the Lodi. There are plans on  
15 expansion storage facilities in Southern  
16 California.

17 I think these are, storage, especially  
18 from the short-term daily perspective is an  
19 essential component. The big condition here is  
20 that storage is useful to California if it is used  
21 by all the consumers.

22 In fact, we have already seen that  
23 viewing the crisis in 2000, when the critical  
24 customers did not have any gas in storage.

25 To continue with implications here, we



1 have looked at the charts on the pipeline  
2 corridors, Southwest, Pacific Northwest, and the  
3 Kern. The thing that comes to a point of  
4 discussion is that the capacity to the east of  
5 California customers, should be increased as we  
6 have seen in those slides earlier.

7 Capacity on Kern River probably 2008 and  
8 beyond is going to be certainly warranted. GTN  
9 looks adequate within assessment time period.

10 I want to come to close on my  
11 presentation saying that we've looked at the  
12 basecase and we have looked at scenarios. There  
13 is a lot of uncertainty in the market, and we need  
14 to address it. One of the ways is to look at risk  
15 analysis.

16 The other reason to look at risk  
17 analysis is because of the convergence of the  
18 natural gas and electricity marketplaces, how do  
19 they interact with each other, how close are they,  
20 and how will each one impact the other. These are  
21 additional analytical processes that we have to go  
22 through.

23 We need to certainly make sure we  
24 address short and long-term conditions. We  
25 certainly need to emphasize our analysis on the

1 short-term seasonal markets which we have not  
2 focused too much in the past.

3 LNG is certainly a critical topic. We  
4 need to certainly broach it in the right way, look  
5 at what the permitting rules are. We are in the  
6 process of discussing of how California should  
7 deal with LNG issues. We have had several  
8 meetings with state agencies and we will continue  
9 to pursue discussions in that direction.

10 How do we provide the incentive for an  
11 LNG market to come to California. That is the big  
12 question.

13 Finally, we will be addressing the role  
14 of storage in the supply and demand and price  
15 balance because that is a critical role of how is  
16 it going to be utilized and what changes are  
17 needed for better utilization of storage I think  
18 is one of the critical steps.

19 Now, for any burning questions.

20 (Laughing.)

21 Call me.

22 COMMISSIONER BOYD: If there is anybody  
23 that wants to ask a question or have a statement  
24 later, please come to the microphone, so everybody  
25 can hear you.

1           MR. PELOTE:   Jairam, I believe you said  
2           that there are plans to expand natural gas storage  
3           capacity in Southern California.   Could you expand  
4           on that as to what the plans are on that and who  
5           is proposing that.

6           MR. GOPAL:   Basically, it is SoCalGas,  
7           they have made some changes.   For example, in the  
8           Aliso Canyon and La Goleta, they are going to be  
9           expanding the amount of the capacity that will be  
10          available.   That is, they will be taking some of  
11          their site buffer capacity and putting it as  
12          working capacity, working gas storage.   That is  
13          going to increase the amount of gas that can be  
14          utilized by consumers.

15          MR. PELOTE:   Are you referring to the 14  
16          bcf expansion --

17          MR. GOPAL:   14, that's right.

18          MR. PELOTE:   -- that has already been  
19          completed?   All right, thank you.

20          COMMISSIONER BOYD:   Can you tell us who  
21          you are for the record?

22          MR. PELOTE:   My name is Roger Pelote  
23          with Williams Energy Company.

24          COMMISSIONER BOYD:   Thank you.

25          MR. GOPAL:   Commissioners, did our few

1 speakers who have expressed their desire to speak  
2 today, do they want to take it?

3 COMMISSIONER BOYD: That's fine. First,  
4 let's see if there are any other questions of you.  
5 Okay, come to the microphone and put your question  
6 to Jairam.

7 MR. GOPAL: Please make sure you state  
8 your name and affiliation, and speak into the  
9 microphone.

10 MR. HAWIGER: Thank you, Commissioners  
11 and Mr. Gopal, is that the correct pronunciation?

12 MR. GOPAL: That's fine.

13 MR. HAWIGER: Okay, thank you. My name  
14 is Marcel Hawiger. I am a staff attorney with the  
15 Utility Reform Network. My question is just  
16 regarding your last point, that you will be  
17 addressing the issue of storage and storage  
18 utilization.

19 I had some comments on that, that I  
20 wanted to make later. Am I to understand that was  
21 not included within the body of this report and  
22 will be addressed in a separate report or will  
23 just be added? I am a little confused about that.

24 MR. GOPAL: The report that has been put  
25 out strictly deals with long-term analysis. The

1 short-term analysis when we talk about storage,  
2 will be dealt with in terms of an issue paper at  
3 this point that will be published later on.

4 We certainly want to take a closer look  
5 at how capacity demand consumption will balance  
6 out in terms of pipeline capacity that's available  
7 plus storage that can be redrawn. That is going  
8 to be a separate paper.

9 MR. HAWIGER: Thank you.

10 COMMISSIONER BOYD: Is there going to be  
11 a forum to address that, Jairam?

12 MR. GOPAL: I've not contemplated on how  
13 it will be done, that's something we will have to  
14 think further about. The question is, do we want  
15 to have it completed before the IEPR or after?

16 MR. HAWIGER: If I may, I will go ahead  
17 and make some remarks because I think it is an  
18 issue that could be included within the long term  
19 planning, or anyway since this is the opportunity.

20 COMMISSIONER BOYD: Please, you might as  
21 well take this -- are there any other questions.  
22 There is?

23 MR. MUSSETTER: I may want to give a  
24 speech.

25 COMMISSIONER BOYD: All right. Sometime

1 late after lunch, Bob.

2 (Laughter.)

3 COMMISSIONER BOYD: Courtesy of former  
4 Commissioners. Go ahead and make your --

5 MR. HAWIGER: I have to get my notes, if  
6 you don't mind. Thank you very much. As I said,  
7 I represent the Utility Reform Network, which is a  
8 non-profit organization representing the interests  
9 of residential and commercial consumers in  
10 California.

11 I should preface my remarks by saying I  
12 was not aware there would be another report, so I  
13 had some comments primarily regard the issue of  
14 storage that I gather may be addressed at a later  
15 point.

16 Anyway I appreciate this opportunity  
17 very much. I don't get to come to the Energy  
18 Commission too often, and I appreciate being able  
19 to offer some comments on this report which I  
20 found extremely useful and extremely well written  
21 in terms of its presentation of the facts.

22 Really what I wanted to focus on is  
23 that, I believe, in the section towards the end  
24 concerning policy issues and infrastructure  
25 questions, I thought on page 70, that the first

1 question presented was an extremely important  
2 question.

3 Should this state support a greater  
4 level of in-state natural gas capacity and use it  
5 as a more cost effective means that additional  
6 pipelines to insure supply reliability and managed  
7 price volatility.

8 I think that is a key question,  
9 especially from our point of view as  
10 representatives of consumers whether we can manage  
11 the system in a more cost effective manner to both  
12 provide reliability of electric service and better  
13 utilization of the gas system.

14 Unfortunately, I found in this report,  
15 basically, no data that would allow policy  
16 evaluation of that question. I think that even if  
17 there is another report, it would be worthwhile to  
18 have at least a minimal amount of data concerning  
19 the existing storage capacities and storage  
20 utilization to assist in policy evaluation.

21 In the section on natural gas  
22 infrastructure assessment, pages 36 and continuing  
23 through infrastructure within California, page 41,  
24 there is literally no mention of storage except  
25 for at the bottom of page 41, a description of the

1 expansion by SoCalGas of their two storage fields  
2 and the capacities of the two private storage  
3 fields owned by Wild Goose and Lodi storage.

4 I would recommend at a minimum there be  
5 a table providing both the existing storage field  
6 inventories of all the storage fields as well as  
7 the withdrawal capabilities because I think as Mr.  
8 Gopal's slide showed, the question that is  
9 important is what is the deliverability of the  
10 system.

11 That depends both on the pipeline  
12 capacities as well as the withdrawal capacities  
13 from storage. I think it would be useful for  
14 policy makers to have this data.

15 Secondly, I also think it would be  
16 useful to have data on actual storage, historical  
17 storage use in the same way that there is data on  
18 throughput. There could be data on actual storage  
19 inventories with time because from an eventual  
20 policy perspective, and I guess I am not quite  
21 sure how this report will tie in to the  
22 requirements of SP1389 to also offer some, I  
23 think, a policy analysis, if I'm not mistaken. I  
24 don't remember the exact language in the  
25 legislation, but I believe it talked about having



1 a policy report also.

2 From our perspective, we believe that  
3 the -- it also in SB1389 talked about coordination  
4 among agencies and using this process to promote  
5 coordination. From our perspective, it is  
6 critical for the state to look at the question of  
7 whether there should be policies to rebundle  
8 storage, to create some sort of strategic storage  
9 reserve, or other some other mechanism regulatory  
10 mechanism to more cost effectively utilize storage  
11 because this report is great in focusing on the  
12 affect of various market conditions on supply,  
13 demand, and price.

14 When it comes to storage, we saw very  
15 clearly in 2000 and 2001 that market conditions,  
16 at times, act in a negative way as far as the  
17 utilization of storage because customers did not  
18 put gas into storage in summer of 2000 due to  
19 price expectations.

20 Regulatory policies can and should have  
21 an influence on utilization of storage and  
22 utilization of the system. That would be my, at  
23 least, hope that at a minimum there would be some  
24 additional data provided in this report that would  
25 allow policy makers to address those questions.

1           CHAIRPERSON KEESE: I would just -- I  
2 know we have the data because I see it.

3           MR. MAUL: If I may, David Maul, Manager  
4 of Natural Gas and Special Projects here at the  
5 Commission. We agree with the point you are  
6 making about the importance of natural gas storage  
7 here in California.

8           The key difference why it is not  
9 presented in this particular report, is because  
10 this report is a long-term assessment looking at  
11 annual issues for the long-term.

12          Storage really is an issue that is a  
13 short-term issue helping to balance out the system  
14 and meet peak daily or peak seasonal issues. We  
15 have data on storage, in fact we have a tremendous  
16 amount of data on storage, historical usage, and  
17 the capability which we can present later on.

18          Currently, right now, we are proposing  
19 to do an additional study on additional study on  
20 short-term market conditions because we believe  
21 the role of storage facilities in California has  
22 fundamentally changed from how it has historically  
23 been used as to how it might be used in the  
24 future.

25          Our finding is that we think an

1 additional analysis of the role of storage to  
2 mitigate price spikes on a short-term basis and  
3 whether there is a value for increasing the amount  
4 of physical storage in California, and how that  
5 storage is used in California would be warranted  
6 by a collaborative effort by ourselves, the PUC,  
7 and the utilities, and interactive study.

8 We are proposing to do that study. It  
9 will be a public study, and we will be happy to  
10 hold a public workshop on that and solicit input  
11 to come to that conclusion.

12 MR. HAWIGER: I appreciate those  
13 comments. I just want to say that one of the  
14 reasons why I am worried about this is even  
15 though -- because I have seen a disturbing  
16 pattern, that even though you say it is an issue  
17 of concern, when I looked at the December 2002  
18 report on natural gas supply and infrastructure  
19 assessment in the section concerning natural gas  
20 infrastructure, it was discussed pipeline  
21 capacity. There was zero mention of storage at  
22 all.

23 In the follow up February 11, 2003  
24 report on electricity and natural gas  
25 infrastructure assumptions, there was a short

1 section on natural gas storage facilities, which  
2 likewise did not provide the data on existing  
3 storage capacities or withdraw capacities.

4 I think you are absolutely right, there  
5 has been a change in storage, but I think that is  
6 something that would be extremely useful for the  
7 legislature and policy makers to know that prior  
8 to around '92, storage played a key reliability  
9 function for electricity and production.

10 Now at a time ten years later when we  
11 are much more reliant on natural gas for  
12 electricity generation, that reliability function  
13 has been severed by various regulatory changes,  
14 and I think that is a key issue that any  
15 legislator should at the minimum understand.

16 MR. MAUL: Good points. Thank you very  
17 much.

18 MR. HAWIGER: I had some very specific  
19 little factual issues about four pages and I don't  
20 know if this is the time to mention them, or if I  
21 should just follow up with staff on that.

22 CHAIRPERSON KEESE: Staff would seem to  
23 be right.

24 MR. HAWIGER: Thank you very much. I  
25 appreciate your time.

1                   COMMISSIONER BOYD: I tend to agree with  
2                   you it is going to be tough on the policy folks  
3                   like this committee to deal with this ball of  
4                   snakes unless we gather all the snakes together at  
5                   one time, so very valid point about storage.

6                   More questions or statements, just raise  
7                   your hand and come on down. Jairam or Al can help  
8                   you out there.

9                   DR. FERGUSON: My name is Rich Ferguson.  
10                  I am the Research Director for the Center for  
11                  Energy Efficiency and Renewable Technologies here  
12                  in Sacramento. For those of you that have been to  
13                  these workshops, you have heard me before.

14                 I guess my overall comment on the report  
15                 is that it is hard to know how you get to where  
16                 you are going to get if you don't know where you  
17                 have been. I'm not convinced that this report  
18                 gives a very convincing explanation of where we  
19                 have been and where we are now as a matter of  
20                 fact, nor did Mr. Greenspan's discussion yesterday  
21                 enlighten me.

22                 I have here, I hope you can see it as it  
23                 is, these are data from the EIA, and what I am  
24                 going to do is take a poll and see who believes  
25                 these numbers. The top graph is the EIA

1 consumption data, this is from the March 2003  
2 Natural Gas Monthly Report.

3 As you can see, consumption was fairly  
4 flat through 2000, there was a little spike in  
5 2000. Since then, it has dropped about 7 percent.  
6 We are down about 2 trillion cubic feet per year.  
7 I haven't seen the data for this year, the EIA  
8 runs about four months behind.

9 My guess is that this reported cold wave  
10 that ran up or ran down storage this year isn't  
11 going to be reflected in this kind of data. If  
12 you look at the gas weighted heated degree days  
13 for this year, a national average this was 2  
14 percent warmer than the average year on a seasonal  
15 basis.

16 Everybody has picked up on that  
17 including my colleague here, but I'm not convinced  
18 by the time you look at it on an annual basis that  
19 it is going to make -- an expectation is that  
20 consumption this year will be flat or down from  
21 last year because of the economic situation. It  
22 depends on what happens this summer with heat and  
23 so on.

24 The second sort of flat line in there is  
25 the EIA reported production numbers. When I

1 looked at those two graphs, I see a disconnect.

2 According to the EIA in 2002, we only  
3 needed about a trillion and two cubic feet of  
4 imports based on our domestic production. In  
5 fact, we had about 3.5 trillion cubic feet of  
6 imports plus we drew about .4 trillion cubic feet  
7 gas out of storage last year.

8 My question is what happened to all that  
9 gas? If we are really producing that much and we  
10 are only consuming that much and we are importing  
11 what the import numbers are, where is the  
12 disconnect? Those two graphs don't add up.

13 What I did was take the consumption  
14 numbers, if you believe the consumption numbers,  
15 subtract off imports, subtract off pulls out of  
16 storage, and get what has to be the actual  
17 domestic production if you believe the consumption  
18 numbers. That is the bottom line.

19 As you can see, according to this, what  
20 I call the implied production, which is what you  
21 get with consumption minus imports, minus draws on  
22 the storage and some miscellaneous.

23 Production, domestic production in lower  
24 48 has been falling rather dramatically almost 3  
25 trillion cubic feet a year over the last five or

1 six years.

2 This is all EIA data. Now, EIA  
3 understands that the numbers should really add up,  
4 and so what do they do, they have in their report  
5 a fudge factor that they call a balancing item  
6 which they basically subtract off the production  
7 numbers to make production plus imports plus draws  
8 on storage equal to consumption.

9 Historically, that was a pretty small  
10 number that came from data accuracy issues and  
11 pipeline packing and things like that. Back in  
12 '96, '97, and '98, this implied production was  
13 pretty close to what they recorded as production.

14 However, in the last four years, that  
15 fudge factor, that so called balancing item in the  
16 monthly reports has grown until last year it was  
17 2.75 trillion cubic feet were about 15 percent of  
18 storage.

19 I don't know if that bothers the EIA or  
20 not, but it sure bothers me, and I haven't been  
21 able to get an answer out of EIA about what the  
22 official excuse of this size of this balancing  
23 item is.

24 The question put to you all today is  
25 which of those lines is closer to the truth? How



1 many think that the consumption data is probably  
2 pretty good and pretty reflective of what has been  
3 going on in the last six years? Hands? Nobody?  
4 We don't believe the U.S. Government?

5 (Laughter.)

6 How about the production data? By the  
7 way, the EIA collects this data from the states,  
8 they don't go out and get it themselves. The  
9 states send in the production number. Do we  
10 really think the domestic production, lower 48,  
11 has been pretty flat?

12 I don't. Do we believe that this  
13 implied the lower curve, the so called implied  
14 one, is probably closer to the truth, and in fact,  
15 the consumption data and the import data and draws  
16 on storage data is probably more reliable than  
17 what is reported to EIA from the states.

18 That is my personal opinion, but it  
19 strikes me that the answer to that question is  
20 crucial to this report.

21 If, in fact, you know, production has  
22 dropped in the lower 48 by almost 3 trillion cubic  
23 feet over the last half dozen years or so, that  
24 has serious implications. You should note that  
25 the biggest drops on that bottom line occur with

1 very high prices.

2 High prices in which the equilibrium  
3 model that the Commission is running here would  
4 have predicted all kinds of gas coming on line, so  
5 it didn't.

6 I just think we need an answer to this  
7 question about -- because the assumption is that  
8 the equilibrium model, when you run that thing, it  
9 puts gas in the system. The only unknown is what  
10 the cost of that marginal production is, and that  
11 sets the marginal price and outcome the prices.

12 If you look at those wiggly curves that  
13 you get from the Henry Hub Ford futures contracts  
14 prices, and you average them over the next 24  
15 months or even 12 months, you have prices over \$6.

16 The equilibrium model is going to tell  
17 you a flood of gas is going to come onto the  
18 market, and we will see what happens this year.  
19 As you know, the EIA runs four months behind, so  
20 we don't know what the production data looks like  
21 yet. We will see, maybe there will be a big  
22 spike.

23 Notice that the spike in prices in 2001  
24 didn't do a heck of a lot to increase production  
25 then either, it sort of held it flat. This is my

1       basic problem with the report, I mean, this is  
2       what is going on in, you know, in real terms in  
3       the gas markets today that have got us to the  
4       kinds of prices we are seeing to the fear that  
5       there is not going to be enough storage anywhere  
6       in the country to get the country through the  
7       year.

8               We just saw last week a report came out  
9       of Alberta saying that their production was going  
10      to be done next year, there is a new pipe under  
11      construction to Mexico to take North America gas  
12      into Mexico, and that is my problem with the  
13      report. Things have changed, and it is not  
14      business as usual any more, and we need to  
15      understand where we are and where we are going.

16             For the life of me, I don't understand  
17      how all the media talk, that the problem is  
18      because all consumption is growing. It hasn't  
19      been growing. It may grow a little bit this year,  
20      but not a hell of a lot.

21             The problem is on the supply side, and  
22      that is something we have to understand why that  
23      is, you know, why the equilibrium production cost  
24      models don't work, and you know, what we are  
25      liable to see in the future.

1 I haven't got detailed comments like  
2 Marcel did, but to my mind, this graph and  
3 understanding this graph is the burning question  
4 that we all need to answer.

5 I would love it if Mr. Keese would call  
6 up the Secretary of Energy and ask about this  
7 graph and say what is your excuse for why the  
8 implied production numbers are so different from  
9 the report production numbers and which of those  
10 represent the real production, the best estimate of  
11 the real production in the U.S.

12 I haven't seen a good answer, and so  
13 far, everybody is ducking the supply issue and  
14 blaming the demand side. I just don't think that  
15 is where it is at.

16 Those are my comments.

17 CHAIRPERSON KEESE: Thank you, I'm sure  
18 Jairam will give us an explanation.

19 DR. FERGUSON: Questions about the graph  
20 or where they got the data or anything like that.

21 CHAIRPERSON KEESE: I'm sure Jairam will  
22 give us an explanation.

23 (Laughter.)

24 MR. MAUL: Well, I could, I would like  
25 to respond to Mr. Ferguson's comment there. We

1 actually agree wholeheartedly with his comment.

2 The simple point of his comment is that the data  
3 quality for the national U.S. production supply  
4 data is questionable.

5 We file comments with FERC, as you know  
6 Commissioners, last fall one of our key points is  
7 that the information on natural gas demand and  
8 supply issued or data is questionable. It is not  
9 very timely, and there are problems with the  
10 quality of the data that even comes out of US EIA,  
11 and we would like FERC or others in the federal  
12 government to resolve this particular issue.

13 As Mr. Ferguson pointed out, this is a  
14 national problem. California is affected by this  
15 problem, and the only possible way that we can  
16 find out of this situation is to separate  
17 California from the national markets which will  
18 take a herculean effort to try to do that  
19 physically.

20 We are stuck very tightly to the  
21 national markets on prices, and even on supplies  
22 and so. We have to try to find ways to what we  
23 can do in California to mitigate this issue which  
24 is a national problem. There are some actions  
25 which can be taken to try to mitigate that action,

1 and we will be discussing that later.

2 CHAIRPERSON KEESE: I will say that at a  
3 LNG conference that I spoke at about two months  
4 ago, there was a presentation by EIA that caused  
5 some of the -- that resulted in the same response  
6 we just heard, and there was a universal  
7 questioning of EIA's numbers by the subsequent  
8 speakers, everyone of which challenged them.

9 The EIA response was that it seemed to  
10 be a valid concern, and they would go back and  
11 check their numbers. I have not seen anything  
12 since.

13 MR. MUSSETTER: I'm Bob Mussetter, and I  
14 am the managing member of a small LLC called  
15 ENERLAND, LLC. We have the site that Reliant  
16 abandoned one year ago or so.

17 There are a number of sayings that have  
18 been advanced in this forum from time to time.  
19 Dale Nesbit's, "pipe is cheaper than gas" comes to  
20 mind, but mine is, "Luck is better than brains".

21 Our little company didn't know when we  
22 executed the master lease on this 4,800 acres that  
23 there was a possibility that the Ruby pipeline  
24 might terminate right there inside our ranch, but  
25 that is just what is happening.

1           In fact, just for your information,  
2       staff and others, the western terminus of Ruby is  
3       under construction right now while we are sitting  
4       here. The pipe is being laid. Of course, it is  
5       being laid by Wild Goose, but nevertheless, that's  
6       where Ruby intends to terminate, which will give  
7       Ruby an advantage over any other interstate  
8       pipeline because it will end right into the  
9       underground storage, and then the connector line,  
10      which is under construction now.

11           The PDE Redwood Path backbone line comes  
12      over from the underground storage and the Butte  
13      Sink to our site, which is right on the Redwood  
14      Path, lines 400 and 401.

15           It just seems to us keep it simple.  
16      Ruby is the easy and cheap next step to assure  
17      California of competitive gas supplies.  
18      Obviously, power cost is a direct function,  
19      especially in a \$6 gas market of the gas price.

20           I would say after Mr. Greenspan's and  
21      others comments including Pat Wood remarks, today  
22      in the United States it is patriotic to support  
23      new pipelines and would probably it would be  
24      subversive to oppose them.

25           I would suggest the following, that this

1 is in line with the Goldman-Sachs smart young  
2 man's presentation yesterday before the House  
3 Energy Committee that pipelines are a low rate of  
4 return investments, and that is one reason we  
5 always seem to be kind of running behind and don't  
6 have a surplus.

7 I would just point out to this  
8 Commission that it would seem unnatural for this  
9 state, which has gotten itself black eyes and  
10 bloody noses here in the last two or three years  
11 with its remarks and conduct, this state could go  
12 a long way in cleaning up its image by offering to  
13 finance a portion of Ruby.

14 I would say it would be sensible if  
15 California would finance the portion that will  
16 bring it from Reno to here, probably a couple  
17 hundred million, maybe \$250 MM, something in that  
18 order. That is well within the bonding authority  
19 that sits across the street unused.

20 It could be set up so that it would  
21 provide a take or pay return, I think. The state  
22 of Wyoming, of course, is doing more than its  
23 part, it's authorized the issuance of a billion  
24 dollars in bonds, which for Wyoming is a big  
25 amount.



1           They haven't -- they just hired a man to  
2   run their pipeline authority, their government  
3   agency, their state agency, and they haven't  
4   developed their policies as to how that funding is  
5   going to be provided. That will be coming along  
6   rather rapidly, I think, the rest of this year,  
7   probably late in the summer and through the fall.  
8   Pretty soon, we are going to know how Wyoming  
9   intends to do that.

10           It would seem to me to be a wonderful  
11   thing if California would join hands with Wyoming  
12   and finance Ruby because then you would have the  
13   advantage of public funding and financing at the  
14   lowest possible cost.

15           El Paso has -- he tells me this week and  
16   last week, that they have it to Elko at 20 inch  
17   diameter. Well, of course, we want to see larger  
18   pipe than that, probably 30 to 36 inch diameter,  
19   but at least getting it to Elko, that far, you  
20   begin to know what his costs are.

21           He has got three large companies signed  
22   up at Elko, the Barick Goldmining, the Newmont  
23   Mining, and then Florida Power and Light  
24   apparently is contract with those two companies to  
25   build them a power plant there in association with

1       their gold mine.

2               They have signed now with Ruby, which  
3       brings it that far. The next thing Ed Miller  
4       intends to do is to get it the next 150 miles down  
5       to Reno and you can just figure these a million  
6       dollars a mile, you are probably not going to be  
7       too far wrong.

8               That is what is really going on here.  
9       I'm having my telephone calls answered by some  
10      pretty heavy duty people who shall for the moment  
11      remain nameless, but who are active in this state  
12      and understand what is going on.

13              I think in the electricity and gas  
14      spheres, and they are looking very hard at our  
15      site and also at Ruby as the next logical, viable  
16      step in addressing this shortage which everyone  
17      acknowledges and sees in one form or another.

18              It looks to me as though we are in for a  
19      short-term power market for probably something in  
20      the order of the next five years because of the  
21      bankruptcy case and the uncertainty that's  
22      engendered there and the other litigation that is  
23      under way.

24              I don't think PG&E is going to withdraw  
25      from the bankruptcy even if they are restored to

1       some semblance of solvency because I think they  
2       feel they have a good shot at getting out from  
3       under the PUC with a good portion of their assets,  
4       and that is an important goal for them. I don't  
5       think they are just going to leave voluntarily.  
6       They were the moving party in the bankruptcy, so  
7       presumably they can stay there if they want to.

8               The other big factor, I think, that's  
9       not yet quantified properly is the Brownfield, the  
10      fate of the Brownfield plants, the old electricity  
11      plants that were basically sold or divested is the  
12      word that was used.

13             I've been working and thinking about  
14      this and working on it a long time, and another  
15      person from back east actually just put it in  
16      perspective for me just the other day. He said,  
17      "Behind every DWR contract, is one of those old  
18      plants."

19             If that is the case, if the contract is  
20      dependent on the functioning of those old plants  
21      and so we have Debolt, DWR contracts, and the  
22      Brownfield capacity intertwined, intermingled, and  
23      co-mingled.

24             I think California is in a more  
25      precarious spot electrically than is generally

1 being conceited or admitted, so I think that work  
2 needs to go rapidly on that to figure out which of  
3 these plants are likely to fall off the truck  
4 right away.

5 They face two huge problems, the price  
6 of gas itself with the high heat rate. It is hard  
7 to see how they can compete or how they can  
8 operate without losing money, and then of course,  
9 the emission control problem with deadlines coming  
10 along administered by air districts that don't  
11 really have as their primary mission an adequate  
12 supply of energy.

13 There are some other little things that  
14 have come along that you no doubt most of you  
15 know, but I will mention them anyway in case  
16 somebody has missed it.

17 I didn't realize that PGT, the  
18 Washington and Oregon end of the Redwood Path, the  
19 big inter-tie from Canada, a gas line, is  
20 contained within NEG, which is the merchant's  
21 subsidiary of PG&E which is apparently going into  
22 bankruptcy soon.

23 I was talking with an executive from  
24 Trans Canada up in Calgary, and he made no bones  
25 about it, he said if that pipeline comes up for

1 sale, we're still going to be interested in buying  
2 it and you remember they tried to buy it ten or  
3 twelve years ago.

4 That jump of pipe could change hands  
5 which would bring Trans Canada right down to Malin  
6 right to the edge of California, and it might  
7 change their outlook. They are not only in  
8 pipelines and gas exploration and production, but  
9 they are also in power generation and would expect  
10 to continue in that.

11 They are a little different than in  
12 Canada, which doesn't want anything to do with  
13 power generation even though they have huge gas  
14 reserves in the Rockies and in Canada.

15 I thought I would close with a little  
16 verse that subject was touched on by Jairam  
17 earlier. "A planner is a cautious chap, with  
18 neither sword nor pistol, he moves about most  
19 carefully because his balls are crystal."

20 (Laughter.)

21 COMMISSIONER BOYD: Anything to say  
22 Jairam?

23 (Laughter.)

24 MR. GOPAL: I think the Commission  
25 regarded all the planning a long time ago, we only

1 do forecasting.

2 COMMISSIONER BOYD: Thank you.

3 MR. GOPAL: Commissioners, we have two  
4 presentations, two comments, and I see a third  
5 hand for comments, so you need to go ahead with  
6 maybe the presentation now.

7 I would like to call up Kirk Morgan,  
8 Kern River.

9 MR. MORGAN: Thanks, Jairam, and thank  
10 you Chairman Keese and Commissioner Boyd for  
11 allowing Kern River to come in and share its views  
12 on the California market and particularly on  
13 infrastructure assessment.

14 As you know, we just completed what is  
15 the largest natural gas line pipeline project in  
16 the country. We have expanded the Kern River  
17 pipeline by over 900 MMc/d into California. That  
18 was completed on May 1. We added about 717 miles  
19 of 36 and 42 inch diameter loop pipeline, 164,000  
20 horsepower of compression at a cost of about \$1.2  
21 billion.

22 What I wanted to talk about first is the  
23 impact that expansion is having on California.  
24 We've only had a little over a month of operating  
25 experience with that, but I wanted to share that

1 with you and also talk about some of the issues  
2 that raises for California.

3 First, the total capacity of Kern River  
4 is now 1.73Bcf/d. We more than doubled the size of  
5 Kern River, and again, it was placed in service on  
6 May 1.

7 I had a lot of questions in the months  
8 leading up to us going in-service about how full  
9 do you think it will be, will it be on time,  
10 things of that nature, and I just want to say that  
11 97 percent of that capacity is contracted to  
12 California delivery points. On the very first day  
13 that we went in-service, it was 95 percent full.

14 We did come out very strong. We didn't  
15 even expect it to be that strong, but as the month  
16 progressed, we have operated at over 100 percent  
17 of its capacity, and the average for the month is  
18 99% of capacity. It is a very strong signal that  
19 Rocky Mountain gas is desired by California end  
20 users.

21 Our peak day has already been over 100  
22 million a day above its design capacity. Our peak  
23 day was in May, 1.863 Bcf/d and really it is into  
24 a soft market. The power generation load, which  
25 we have connected as a substantial amount of, has

1 not really come on strong.

2 On average, we are now delivering 950  
3 million, almost a billion a day to the California  
4 utilities, SoCalGas and PG&E and that compares to  
5 only 363 million a day in April.

6 It is almost a three-fold increase in  
7 our deliveries to the California LDC's going from  
8 what was about 7 percent to 19 percent of that  
9 capacity.

10 I'd also say that out of all that  
11 delivery, the 950 million a day, in aggregate,  
12 there is zero that is contracted to these  
13 utilities. This is primarily serving the non-core  
14 market. A situation, incidentally we'd like to  
15 change as time goes forward.

16 There has been a lot of changes in the  
17 market. The reason Kern River was built, there  
18 was a wide differential between the supply prices  
19 in Wyoming and the California Border prices. That  
20 differential was two or three dollars at times,  
21 but just looking at April of this year, it was a  
22 \$1.64 average. That is the price signal that is  
23 sent by the market to tells you additional  
24 capacity is necessary.

25 When that capacity came on, that basis



1 differential narrowed immediately to an average in  
2 May of \$0.69, just about enough to cover the  
3 transportation and fuel charges for Kern River.

4 Supply prices which had been depressed  
5 in the Rocky Mountains immediately increased, and  
6 on average they increased it by \$1.36 per Dth at  
7 the Opal supply point.

8 Nonetheless, higher prices are not  
9 necessarily good, but that Rocky gas is still the  
10 most attractively priced into California. We  
11 expect it, and I believe your report expects it to  
12 remain attractively priced relative to other  
13 supply bases.

14 What's happened on other pipes, like I  
15 said the market has been weak, and the current  
16 capacity or the Rocky supply has displaced  
17 capacity coming from other regions.

18 From Canada, they have been reduced by  
19 about 400 million a day, from the Southwest supply  
20 basins, they have been reduced by about 200  
21 million a day. That is a significant change in  
22 where supply is coming from.

23 What's also happened is capacity that  
24 wants to go to California isn't getting in. We  
25 are curtailing 81 million a day at California city

1       gates and that gas is being forced into other  
2       markets. That then drives an issue I want to talk  
3       about, slack capacity.

4               Before I do that, though, Kern has been  
5       market responsive. We have invested \$1.4 billion  
6       in the last three years. We have had three main  
7       line expansions, one in July of 2001 by 135  
8       million a day, and another one in 2002 which had  
9       the effect of lowering rates to all our shippers.

10              We have added new delivery points, the  
11       high desert lateral is 282 million a day with a  
12       connection to PG&E of a similar amount 282 million  
13       a day.

14              We had a delivery point to SoCal of 500  
15       million a day at Kramer Junction, and that  
16       temporarily relieved the constraints that we saw  
17       in 2001 at Wheeler Ridge, when there was six  
18       trillion cubic feet nominated at that point.

19              We didn't see any constraints on SoCal  
20       for a period of a couple of years following the  
21       addition of Kramer Junction. Most recently here,  
22       we have completed our large expansion, the 2003  
23       expansion project.

24              From the date we held the open season to  
25       the date we placed it in service was just over two

1 years. We completed the open season in March of  
2 2001, and put the project in service May 1. We  
3 got remarkable cooperation, incidentally, from the  
4 state agencies and from FERC. We are very pleased  
5 with that.

6 The investment is \$1.2 billion. We are  
7 direct connected now to something over 6,000 MW of  
8 new electric generation which has either just been  
9 placed in service recently or is currently under  
10 construction.

11 We serve a lot more power generation  
12 through interconnects with SoCal and PG&E. That  
13 investment of the new generation is something  
14 around \$3.5 billion dollars, so you can see how  
15 the current corridor from the Rocky Mountains has  
16 been the source of a lot of investment.

17 We secured our financing on May 1, the  
18 day we went in service, the permanent financing.  
19 Up until then, we had a construction loan, it was  
20 \$836M, and it was an "A" rated debt issuance by  
21 Standard and Poors and Moodys which ended up being  
22 priced at just under 4.9 percent.

23 For an industry that is in as much chaos  
24 as the energy industry, that is a remarkable debt  
25 issuance rate, and it wasn't because our shippers

1 are so strong. Most of our shippers are having  
2 financial difficulties as well.

3 The reason for that attractive  
4 financing, and it is non-recourse project  
5 financing, is because the strong fundamentals of  
6 bringing Rocky Mountain gas into California.

7 We passed that savings on to our  
8 customers also on May 1 and reduced their rates by  
9 11.4 percent or \$0.65 per Dth, so we currently  
10 have some happy shippers.

11 Getting to the report and the  
12 implications of Kern's expansion. The production  
13 outlook for Rocky Mountain gas is the strongest in  
14 the western United States or western North  
15 American. It grows by 63 percent compared to  
16 other southwest basin that show decline over that  
17 ten year period of 7 percent.

18 The pricing forecast is similar. Rocky  
19 Mountain gas is expected, not just by your report,  
20 but by other forecasters, is expected to continue  
21 to have a \$.50 to \$.60 price advantage over  
22 Permian supplies that California has historically  
23 relied upon.

24 In our view, supporting additional  
25 infrastructure into the Permian or increasing

1       reliance on that supply basin is misguided.

2               The recent regulatory directives  
3       ordering utilities to subscribe to El Paso  
4       capacity, for instance, in lieu of seeking more  
5       competitive alternatives was a poor decision in  
6       our view and markets should be allowed to  
7       function.

8               Kern River can be expanded again, it can  
9       be expanded by a lot, but by just closing some  
10      loops and adding compression we can expand by as  
11      much as another .5Bcf/d.

12              On the infrastructure issues, there has  
13      been a lot of talk about slack capacity, and I  
14      guess our view is that there's plenty of slack  
15      capacity for reliability, and particularly the  
16      SoCal and PG&E systems have been very reliable,  
17      but its insufficient capacity for gas on gas  
18      competition.

19              The markets have fundamentally changed.  
20      The SoCal system, for instance, was constructed to  
21      rely on supply from the San Juan and Permian  
22      basins. That is not where the most attractive  
23      supply comes from any more, and the lack of slack  
24      capacity is actually restricting gas on gas  
25      competition.

1           It happens every day on Kern River that  
2           gas from the Rocky Mountains is cut in favor of  
3           gas flowing in from the Permian or San Juan  
4           basins.

5           As someone mentioned, pipe is cheap and  
6           gas is expensive. That is true, the  
7           transportation costs represent less than 10  
8           percent of the total delivered gas cost. What we  
9           have seen is relatively minor imbalances in supply  
10          and demand and cause a disproportionate volatility  
11          in pricing.

12          In Kern River's view, slack capacity  
13          should be increased, not only to provide more gas  
14          on gas competition, but to increase the  
15          flexibility for storage injections.

16          What's happened with the new gas fire  
17          generation, it has created a summer peak. That  
18          summer peak, that increased demand for summer peak  
19          limits the window that is available for storage  
20          injections. An additional slack capacity would  
21          help eliminate that.

22          There is also an important project. It  
23          is -- I don't usually promote a competitors  
24          pipeline, but El Paso's All American line, the  
25          California piece, they call it 1903, is a critical

1 piece of infrastructure. It would act as a hub  
2 pipeline connecting Rocky Mountain gas, San Juan,  
3 and Permian basin gas and allow it to get to  
4 whatever receipt points on the SoCal system it  
5 needs to get to.

6 We would certainly be supportive of  
7 that. It would allow Rockies gas to compete, not  
8 just in California, but in Arizona and in Mexico  
9 as well by providing an interconnect between Kern  
10 River and Ehrenberg.

11 The other infrastructure issue is really  
12 with regard to expansions of the Baja Path. Kern  
13 River parallels PG&E's Baja line for a lengthy  
14 distance and by just taking deliveries of high  
15 pressure gas off of Kern in the Wheeler Ridge  
16 area, the expansions of the Baja Path can save  
17 something like 250 miles of potential looping and  
18 compression, and we think the Commission should  
19 consider that as an alternative to expanded the  
20 full Baja Path. That has the additional impact of  
21 providing supply diversity to the utilities.

22 With regard to market structure, it is  
23 important that the interstate and intrastate grids  
24 function efficiently. They are not doing that  
25 now, the capacity allocation system on SoCal is

1 not efficient, it restricts gas on gas  
2 competition, and it prevents users behind the city  
3 gates from having the certainty of contracting  
4 from the wellhead to the burner tip.

5 The gas industry restructuring that was  
6 proposed a few years ago now, and there was a  
7 settlement agreement on it, was never implemented,  
8 but the unbundling of the backbone system on SoCal  
9 we feel is critical to the market's operating  
10 efficiently.

11 Not only that, it would send the  
12 appropriate price signals when capacity expansions  
13 are necessary. As I mentioned earlier, there are  
14 those price signals that are evident today, if one  
15 looks close enough.

16 The GIR also provides storage hub  
17 services so that SoCal's vast storage resources  
18 can be used for electric generation that has now  
19 moved off its system. Right now the SoCal storage  
20 is constrained to just on system markets, and we  
21 would like to see that moved to off system  
22 markets.

23 That concludes my remarks. I would be  
24 happy to answer any questions.

25 (No response.)



1 MR. MORGAN: All right. Thank you very  
2 much.

3 CHAIRPERSON KEESE: Thank you. Thank  
4 you for bringing some policy issues before this  
5 body.

6 MR. PEDERSEN: Norm Pedersen  
7 representing SoCal Co-Generation Council. Thank  
8 you, Jairam, and thank you Chairman Keese and  
9 Commissioner Boyd for giving Southern California  
10 Generation Coalition an opportunity to present  
11 some brief remarks today.

12 I'd like to start out by thanking you.  
13 Yesterday was a big day in Southern California, as  
14 the headline from today's LA Times, which you may  
15 not be able to see from there shows yesterday we  
16 had a ground breaking on a very important new 250  
17 MW plant, the Magnolia plant that will be located  
18 in Burbank.

19 This plant isn't going to be out in the  
20 desert, it's not going to be down in Mexico, it's  
21 not going to be downstream of some or south of  
22 some congestion point, it is going to be right in  
23 the heart of the load center in Southern  
24 California.

25 We believe it is a very important plant,

1 and we thank you for everything that you  
2 Commissioners and everything that this Commission  
3 did to make that plant possible.

4 That plant was also made possible by  
5 some policy decisions that were reached in  
6 California a number of years ago, over a decade  
7 ago. I would like to discuss a couple of those  
8 policy decisions and discuss the ramifications for  
9 some policy decisions that are being made today.

10 The first policy decision was to permit  
11 non-core customers, the large end users in  
12 California to buy gas on their own. The result of  
13 that key decision, which was reached actually by  
14 the CPEC back in the late '80's and early '90's,  
15 that resulted in the development of a vibrant non-  
16 core, a vibrant, competitive, non-core market for  
17 natural gas in California.

18 In 1990, Southern California Gas Company  
19 was told you can't sell anymore to the non-core  
20 customers. That meant that the non-core customers  
21 were on their own. The market responded, third  
22 party suppliers came in. Very quickly we saw the  
23 development of new products that addressed the  
24 needs of non-core customers.

25 Some of the non-core customers acquired

1 interstate pipeline capacity and went to the  
2 basins, others purchased at the city gate. For  
3 example, at Topok, we saw a multiplicity of  
4 products being offered to non-core customers as a  
5 result of having many non-core customers  
6 participating with many sellers of natural gas.  
7 We had open competition, and importantly, we had  
8 price constraint.

9 Coming to today, we urge this Commission  
10 to continue to recognize the importance of  
11 maintaining the open competitive liquid freely  
12 functioning non-core market for natural gas.

13 We are very concerned when we hear  
14 proposals about, for example, getting the  
15 utilities back in the business of buying gas for  
16 non-core customers and, for example, putting it in  
17 storage as though non-core customers are unable to  
18 make those decisions on their own.

19 The key to having the competitive market  
20 that we have had, the efficient market that we  
21 have had over the last ten or more years in  
22 California, has been permitting non-core customers  
23 or their agents make decisions based on their  
24 economic judgements.

25 We urge this Commission to recognize the

1 importance of that policy decision that was made  
2 back ten years ago and the importance of resisting  
3 policy decisions that may cut against the  
4 viability of the non-core gas market.

5 A second decision that was made more  
6 than ten years ago, that was a right decision and  
7 was a policy success, was to unbundle interstate  
8 pipeline capacity from the rates of non-core  
9 customers and allow non-core customers to go out  
10 to acquire their own capacity.

11 That gave non-core customers the ability  
12 to contract for capacity upstream or if they  
13 desired, to contract with third party suppliers  
14 that in turn held contract, held interstate  
15 pipeline capacity.

16 The result of that decision was that the  
17 non-core market has been able to send signals  
18 upstream to the interstate pipeline community as  
19 to when they needed capacity.

20 You just heard from Kirk Morgan wherever  
21 he went -- you just heard from Kirk about how all  
22 of the capacity on the Kern River pipeline is  
23 dedicated to non-utility customers. Some members  
24 of SCDC are holders of Kern River, previous Kern  
25 River capacity and new expansion capacity. Los

1 Angeles Department of Water and Power is one of  
2 them.

3 We are concerned about policy decisions  
4 that we see being made that erode the viability  
5 and the vibrancy of the decision that was made,  
6 again, more than ten years ago to the non-core  
7 customers to determine their future with regard to  
8 upstream capacity.

9 We recently had the California Public  
10 Utilities Commission require Southern California  
11 Gas Company to acquire 139 MMcf/d of additional El  
12 Paso capacity. That was not capacity that  
13 SoCalGas needed. They already had 406 MM in  
14 excess of their core requirements.

15 There already were stranded costs, which  
16 were billed to non-core customers through what the  
17 PUC calls interstate transition costs surcharge,  
18 the ITCS. Non-core customers are already burdened  
19 with standard costs.

20 Now it appears we have another stranded  
21 cost coming our way. This is an intrusion on the  
22 non-core customer market freely functioning to  
23 make decisions about the upstream capacity that it  
24 needs and doesn't need.

25 We believe that if it were left to non-

1 core customers, they would probably have made a  
2 different decision to acquire that 139.

3 In short, and in sum, we have some major  
4 policy successes. The decision to allow a non-  
5 core customer to acquire their own supplies. By  
6 the way the core/non-core distinction has been so  
7 successful that just up the street over in the  
8 capitol building, they are talking about adopting  
9 that distinction on the electric side.

10 We have had the key successful decision  
11 to allow non-core customers to decide on their own  
12 capacity requirements upstream in California on  
13 the interstate pipeline market.

14 We urge this Commission to recognize  
15 those key policy successes that California has had  
16 in the report and to recognize the implications of  
17 those key policy successes for yet further policy  
18 decisions that you may have to make and that  
19 California may have to make today.

20 Thank you very much. We very much  
21 appreciated this opportunity to appear today.

22 COMMISSIONER BOYD: Thank you for your  
23 input.

24 MR. GOPAL: We next have Eric Eisenman  
25 from PG&E GTN.

1           MR. EISENMAN: Good morning,  
2           Commissioners, my name is Eric Eisenman, and I am  
3           actually representing two pieces of pipe on both  
4           ends of the state, PG&E Gas Transmission Northwest  
5           and North Baja Pipeline.

6           First with respect to PG&E Gas  
7           Transmission Northwest, which I will now call GTN,  
8           for short. Mr. Gopal stated that he did not see a  
9           need for an expansion for that during the ten year  
10          planning horizon. Maybe he is right, maybe he is  
11          not.

12          I think the key variable there is what  
13          happens with potential production in the McKenzie  
14          Delta in Northern Canada. We expect a pipe of  
15          about a DCF and a half to be built there at some  
16          point. It could be as soon as 2008.

17          If it does happen in 2008, 2009, we  
18          believe that there will be some expansion of the  
19          GTN system before 2013.

20          When looking at the long term as far as  
21          supply coming from the north, the scenario should  
22          also at least consider Alaska gas. We think at  
23          some point in time, there will be pipelines built  
24          that could transport over BCF of Alaskan gas  
25          south.

1           The question is, when will that happen.  
2       We just don't know that, but it will likely happen  
3       in our lifetime. When it does, it will clearly  
4       change the dynamics of the West Coast energy  
5       markets.

6           Mr. Gopal mentioned that North Baja and  
7       its partner, Gasoducto Bajanorte are having an  
8       open season right now for LNG developers to move  
9       gas from Northern Baja into California and other  
10      markets in the Southwest.

11          That open season will now conclude at  
12      the end of next month. From that point, we will  
13      then go to binding precedent agreements, and our  
14      current forecast is that gas will start flowing  
15      from at least one terminal within four years.

16          We do recommend that the state support  
17      the development and construction of LNG  
18      regasification terminals generically, whether it  
19      be here in California or in Northern Mexico.

20          Mr. Gopal described an alternative  
21      scenario that included LNG. I think fairly soon  
22      that might become the base scenario. I think we  
23      are very very optimistic that at least one LNG  
24      terminal will be built here in the West within the  
25      next four years.



1           North Baja right now is it flows gas  
2           east to west serving generation in Northern  
3           Mexico. If and when a LNG terminal is built, the  
4           pipe will be turned around and gas will flow west  
5           to east and deliver gas into the SoCalGas system  
6           or back into the El Paso system.

7           The sources of these supplies are many  
8           and includes Alaska, Russia, Indonesia, and  
9           Malaysia, Australia, Bolivia, and Peru. Our  
10          ballpark estimate, there is something like 325 tcf  
11          of stranded gas reserves in the Pacific Basin  
12          alone, and I think that's a resource or resources  
13          that we want to take a close look at.

14          The assessment asked a couple of  
15          questions about slack capacity. Should the state  
16          require a higher level of border pipeline slack  
17          capacity as a more cost effective means to insure  
18          supply reliability and manage the price  
19          differences. Should the state request FERC to  
20          require a higher level of interstate pipeline  
21          capacity along the pipeline corridors?

22          It is the word "require" that I have a  
23          real problem with. I don't -- regulators or  
24          government entities requiring something like that  
25          tends to lead to problems. I think Mr. Pedersen

1 described one issue that his clients have had to  
2 deal with over the last year.

3 I think a better way of looking at it is  
4 the utilities and generators, the major users of  
5 gas, can manage their cost by holding firm  
6 capacity all the way from their market, or from  
7 their generating facility back to the supply.

8 That is what Mr. Pedersen's clients have  
9 done, they've been able to manage their costs that  
10 way. You have these liquid markets in the supply  
11 basins, let them work.

12 It has worked, we have seen a lot of  
13 infrastructure built here in recent years. The  
14 current river lines we have had three expansions  
15 in the last ten years, we have seen two new  
16 storage facilities added.

17 It doesn't seem like a great idea to  
18 have that kind of government intervention. I  
19 would also note that if the state did request FERC  
20 to require a higher level, I doubt if FERC, or at  
21 least this FERC, would entertain thoughts like  
22 that.

23 Now, if FERC were to require a higher  
24 level, we would -- for us to expand our system to  
25 give you that kind of comfort, we would require

1 long-term contracts with someone in a credit-  
2 worthy entity, and we would just need that to  
3 finance it and for our management to be willing to  
4 move forward with that.

5 There is also the issue, and this gets  
6 back to what Mr. Pedersen was saying, is how do  
7 you allocate the cost of something like that. It  
8 would not be a free lunch, and if the state  
9 decides to pursue something like this, there is a  
10 lot of detail that you would have to think about  
11 first.

12 There was a question asked as to whether  
13 the permitting process is affected to get needed  
14 facilities. I would say it is pretty good, it  
15 could probably stand some room for improvement.  
16 At FERC you have, for interstate pipelines, you  
17 have two possible processes. One is an  
18 environmental assessment that typically takes  
19 about nine months, it is typically for much  
20 smaller projects, and an environmental statement,  
21 which typically takes a year to a year and a half.

22 We have experienced the most problems is  
23 when there is a joint EIS/EIR, where there is a  
24 state agency in charge and a federal agency in  
25 charge, and they both think they are in charge,

1 and they both can't be in charge.

2 We have had in a couple of instances  
3 work at managing that, and we hope that in the  
4 future the agencies will be a little more  
5 cooperative with each other.

6 That concludes my comments. I have  
7 filed comments electronically with the docket  
8 office. Thanks.

9 COMMISSIONER BOYD: Thank you.

10 MR. GOPAL: The next hand that I had  
11 seen was David Royes.

12 UNKNOWN SPEAKER: David had to leave to  
13 go to another appointment.

14 MR. GOPAL: Anyone else wishing to make  
15 comments? Yes, please come forward with your  
16 name.

17 MR. WOOD: Let me just finish this.

18 MR. GOPAL: Okay.

19 MR. WOOD: I'm Bill Wood. I was sitting  
20 beside David Royes, and he indicated he had an  
21 appointment at 11:30 that he had to leave to go  
22 attend, but he would be filing written comments  
23 with us representing the San Diego area.

24 MR. GOPAL: Okay, thanks, Bill.

25 MR. BURT: I am Bob Burt representing,

1 at this point, I think nobody. I'm here for my  
2 education, and I suspect since my comments are  
3 rather run in the cassandra reign, my clients  
4 would rather not be identified with them.

5 Let me start off to keep the poetic line  
6 going by repeating a brief note that I put in my  
7 comments on the price forecast workshop, and that  
8 is to quote a old Yiddish saying that translates  
9 reasonably as, "Man plans, God laughs" and I added  
10 to that looking at the current situation, I  
11 suspect that God is hilarious.

12 Now, my first comments is to talk about  
13 the implicit assumptions about economy. It is  
14 quite apparent that implicit assumptions in these  
15 forecasts is that our economy will keep going  
16 approximately as it is now and possibly better. I  
17 would caution that might be asking too much.

18 In all past history when a stock market  
19 bubble, and let me caution that in the stock  
20 market a bubble does not bear the same relation to  
21 us that a gas bubble does. A stock market bubble  
22 is where prices go to ridiculous levels and then  
23 collapses.

24 In our economic history, this has  
25 happened three times, and each time, it has been

1 followed by a rather lengthy period of very slow  
2 economic activity during which period capital is  
3 usually quite short.

4 The next immediate question that ties to  
5 that is that right now the United States is  
6 importing approximately \$500 billion a year more  
7 goods than we are exporting to pay for. That is 5  
8 percent of our gross national product.

9 The reason that we are getting away with  
10 this is that we, the United States, has a history  
11 of approximately of two centuries of rather good  
12 internal economic management. I don't think we  
13 are going to continue to get away with it. At  
14 some point, foreigners are going to get tired of  
15 accepting IOU's or brightly colored pieces of  
16 paper, and they are going to start saying,  
17 "Where's the stuff?"

18 We will see probably a dollar collapse,  
19 which would mean that importing anything,  
20 including LNG, will involve getting the necessary  
21 foreign exchange which will not be easy.

22 Assuming that we can solve our problems  
23 with importing LNG, I think, is not a bright line  
24 assumption. That does not necessarily hit us with  
25 respect to Canada. Canada makes it living by

1 exporting to the United States, so if our dollar  
2 collapses, I think there's will also collapse.

3 We can still expect to deal with imports  
4 of natural gas from Canada, and most reports are  
5 that they have very considerable as yet untapped  
6 reserves.

7 Let me -- after talking about LNG, let  
8 me add one additional caution on LNG. I don't  
9 want to follow Amory Levin's point by not  
10 expanding on dangers, but this particular danger  
11 has already been in widely read shoot 'em up  
12 novels and so forth, so I think I will mention it.

13 A LNG tanker is a mega-ton bomb sitting  
14 there and in combat engineer language, it needs  
15 not much more than a cap and a fuse to make it go  
16 off. If we are dealing with people whose intent  
17 is not to care whether they make any money, but  
18 whether they just hurt us, that is an attractive  
19 target, even if it is not going into an urban  
20 area. We cannot assume that LNG supplies will be  
21 uninterrupted, even if we are managing to pay for  
22 them.

23 One other minor point here is the bland  
24 assumption that because there is a world wide  
25 stranded gas pile there, I don't think we can

1       assume that we are automatically going to get  
2       imported LNG at 350 here.

3               Rule of thumb to convert the gas MMBTU  
4       into an oil barrel is roughly multiplied by six,  
5       so that's saying that we are getting gas at the  
6       equivalent of oil at \$21 a barrel.

7               Considering the fact that the world oil  
8       market demand is considerably expanding, even if  
9       the developing countries of Asia end up using a  
10      tenth of what we do in oil, the world oil market  
11      will be very tight.

12              I don't think we can expect to get  
13      people to sell us natural gas at the equivalent of  
14      \$21 a barrel.

15              What that leads to is saying that we  
16      should look at the fact that the United States,  
17      theoretically is the Saudi Arabia of coal. That  
18      is not really true, the reason that is in the  
19      world forecast of world analysis of coal reserves  
20      puts the United States at the head is that for 150  
21      years, the USGS has been looking for coal when  
22      there is lots and lots of coal elsewhere.

23              The fact that we have lots here is  
24      important because stripped coal is available at  
25      BTO cost that is trivial compared to what we are



1       going to be paying for natural gas. I think we  
2       have got to figure out how to use coal, pay for  
3       the necessary pollution controls, overcome the  
4       other environmental constraints because otherwise  
5       we are not going to have energy.

6               I think the same think applies to NUKE.  
7       I think are long term future is going to have to  
8       look at NUKE because the other so called non-  
9       renewable sources are not that big. As a policy  
10      matter, yes, we sure want to do everything we can  
11      to expand our natural gas supply, but I think we  
12      have to recognize that I don't think long-term it  
13      is going to be enough.

14             As supplemental points, I did accomplish  
15      some of what I came here for. I did learn  
16      something, I agreed with Kern and their comments  
17      and Ferguson's comment on production. He will be  
18      gratified to know that the most prominent internet  
19      guru has come up with very similar numbers to his  
20      and says that we are actually not producing new  
21      gas in nearly as much as we are using.

22             With that, having run through my  
23      Cassandra list, if anyone has a question, I'd be  
24      happy to answer.

25             COMMISSIONER BOYD: Thank you for your

1        comments. I don't think I have any questions, the  
2        LNG community may want to rebut your views of  
3        tankers, but I will leave it to them, and not to  
4        me.

5                MR. GOPAL: At least I found something  
6        which is not -- which is a little more fragile  
7        than crystal.

8                (Laughter.)

9                MR. GOPAL: We have turn with some  
10       additional comments.

11               MR. HAWIGER: Chairman Keese and  
12       Commissioner Boyd, thank you. I just have very  
13       short comments to address two additional topics,  
14       intrastate capacity and renewables.

15               This relates partly to a conclusion in  
16       the report, page 26, where in discussing what  
17       happened during that critical time period of the  
18       winter of 2000/2001. I believe the report does a  
19       good job summarizing a complex situation, but it  
20       does state in the middle of the paragraph there,  
21       "The robust demand constrained the existing  
22       natural gas transportation infrastructure system  
23       and resulted in the inability of the natural gas  
24       companies to meet the demand." That is in the  
25       middle of the main paragraph on page 26.

1           I think, technically, that conclusion is  
2     incorrect. There was never any curtailment or  
3     diversion or inability of the intrastate gas  
4     transportation system to meet demand in 2000/2001  
5     as opposed to, for example, in December of 1998,  
6     when there were actual curtailments on the PG&E  
7     gas system due to constraints on the local  
8     transmission system not the backbone transmission  
9     system.

10           I think that is a very important issue,  
11    and that is why it should be looked at. It goes  
12    to the heart of this question of do we need more  
13    intrastate capacity, intrastate pipeline capacity?  
14    Mr. Morgan over there made a recommendation that  
15    we should have additional slack capacity in order  
16    to provide the flexibility to inject gas into  
17    storage.

18           Now, I think that is a very interesting  
19    question, and I would offer up the concern that  
20    turn has, and that is this flexibility would be  
21    flexibility for non-core customers who, for  
22    example, buy from Kern River to inject gas into  
23    storage. The people who would pay for the  
24    additional slack capacity, if the utilities  
25    constructed additional intrastate pipeline

1 capacity, would be all customers including the  
2 core customers.

3 We are concerned about that because if  
4 we are going to pay for additional intrastate  
5 pipeline capacity in order to provide flexibility  
6 to put gas into storage, and especially gas into  
7 storage to meet the reliability needs for electric  
8 generation, then we want to have some assurance  
9 that indeed we will get additional gas into  
10 storage.

11 That flexibility, that capacity, will  
12 not just lie there unutilized. That is why I  
13 think that if something like that happens, we need  
14 to address policies to make sure that gas does go  
15 into storage, or that this state somehow creates a  
16 natural gas storage reserve in the same way that  
17 this Commission is looking at a petroleum gas  
18 storage reserve.

19 Second, just touching briefly on the  
20 issue of renewables. I would encourage maybe some  
21 consideration of the potential impact on demand of  
22 additional renewable electric generation.

23 The report looks at various scenarios,  
24 including a high and low scenario of investment an  
25 energy efficiency. Now energy efficiency would

1 decrease end use gas demand, but not gas demand  
2 for electric generation which is driven by  
3 electric generation end use efficiency.

4 The potential to -- I believe the report  
5 assumes renewables in the proportion as dictated  
6 by the renewable portfolio standard legislation.  
7 I think it might provide additional food for  
8 thought and valuable policy insight to provide  
9 maybe a high and low case scenario of using  
10 additional renewable generation.

11 What that would do to electric  
12 generation demand, and thereby potentially natural  
13 gas prices.

14 Thank you very much for letting me speak  
15 a second time.

16 COMMISSIONER BOYD: Thank you for your  
17 comments.

18 MS. GRIFFIN: I'm Karen Griffin, the  
19 Program Manager for this activity. I just wanted  
20 to explain that we did actually do that, and it  
21 was discussed yesterday. That was to have a high  
22 and low DSM renewable infrastructure and to see  
23 what the impact would be on natural gas supply and  
24 price.

25 It was about a 7 to 9 percent decrease

1 in electricity use, I mean in natural gas use in  
2 the electricity sector with that high scenario  
3 that had about a five cent impact on natural gas  
4 prices.

5 MR. GOPAL: Thank you, Karen. Are there  
6 any other questions, points to be made. Okay.

7 DR. ARTHUR: Dave Arthur, City of  
8 Redding. I think you have my card from yesterday.

9 There are a couple of areas that I think  
10 were touched on, and this may or may not be the  
11 forum where it is addressed in light of the  
12 responses, but the first point is it seems to me  
13 that as at least a substantial purchasers of  
14 natural gas for our power plant, the issue of  
15 volatility needs a lot of attention because what  
16 as a community we finally pay for gas is very much  
17 a function of the portfolio we put in place and  
18 the timing of those purchases.

19 While it is important to look at sort of  
20 a trend line, it is at least as important to look  
21 at the timing of decisions regarding the actual  
22 acquisition, so I think it would be useful to have  
23 explicit attention directed toward the issue of  
24 volatility.

25 That could also relate to the kinds of

1 latitudes that you give to the regulated utilities  
2 in terms of being able to have some discretion in  
3 the purchase and how that kind of discretion might  
4 lead to longer term lower prices for their  
5 customers as well.

6 A second issue has to do, and it is  
7 related to this, has to do with an enormous  
8 deterioration that has occurred in what they call  
9 the mid-market aspect of the gas market.

10 The City of Redding has essentially been  
11 informally notified but will soon be notified by  
12 in Encana that it really doesn't wish to do  
13 business in California, and that they will be  
14 seeing to transfer what we think is a very good  
15 arrangement to someone else.

16 I think we have to look at this as a  
17 loss when highly regarded important companies make  
18 decisions to no longer provide important services  
19 within our state, and I would hope the report  
20 would look also at sort of the mid-market issues  
21 related to that what appears to be a serious  
22 problem in the reporting of information and how  
23 that affects the issues of indexing and other  
24 kinds of factors that get to the commercial  
25 aspects that very much affect at the end of the

1 day what we actually pay for the product itself.  
2 I guess you would call those institutional  
3 factors.

4 Those would be two areas that hopefully  
5 get some additional attention as we move forward,  
6 that at least from our experience have a profound  
7 impact on what you actually pay for the product  
8 over time.

9 Thank you.

10 COMMISSIONER BOYD: Thank you.

11 MR. GOPAL: All right. Before -- oh,  
12 Chris.

13 MR. PRICE: I'm Chris Price with Encana  
14 Gas Storage, and I just want, in reference to the  
15 last comment when Dave made the statement that  
16 Encana does want to get out of California, I think  
17 that had to do with the Encana Marketing Group.  
18 It has nothing to do with the Encana Gas Storage  
19 Group.

20 Thank you.

21 MR. GOPAL: Thank you for that  
22 confirmation, Chris.

23 Before the Committee winds up the  
24 workshop, I believe Dave has some closing comments  
25 to make. On my part, I would like to thank you,



1 and I would like to keep this communication up  
2 while we are continuing to work on this.

3 At this point, I want to recognize  
4 another person who has been instrumental in a lot  
5 of the work that we do, and that is Minon Marks,  
6 she walked in just now.

7 MR. MARKS: Thank you, Jairam. This has  
8 been a very helpful workshop for us at a staff  
9 level. We have had most of our gas staff for a  
10 particular reason, and that is to listen to all of  
11 you, the concerns and issues that you have raised,  
12 as well as the questions from the Committee.

13 I want to assure everybody in the  
14 audience as well as our Commissioners that this is  
15 not a one time event from the Staff's perspective.

16 There are really two activities going on  
17 here. One is the IEPR activity that the  
18 Commission Committee is leading, and we will be  
19 supporting the Commission Committee through Karen  
20 Griffin and Al Alvarado through the coming months  
21 here to prepare the final report that goes out.

22 As the Commission Committee listens to  
23 your concerns and identifies key topics they want  
24 us to address and provide additional analysis on,  
25 we will be doing that over the next few months.

1           Also, and probably more importantly, we  
2       will be doing another one of these reports in  
3       about a year from now, but that does not mean that  
4       we go away and you don't see us for a year. In  
5       fact, what we intend to do is have a number of  
6       targeted small studies. If you noticed in  
7       Jairam's final slide under conclusions, there were  
8       some key topics that we thought were important to  
9       address.

10           We are taking into account those topics  
11       as well as your concerns, the issues that you have  
12       raised today, and that basically puts forward the  
13       work plan process for our staff for the next year.

14           The key topics that we think needs  
15       additional work, needs targeted studies, need  
16       additional fact finding, and need additional  
17       analysis, and we will be conducting that in a  
18       public forum with our colleagues at the other  
19       state agencies as well as with the market  
20       participants here.

21           If you are on the natural gas server  
22       list from our website, and do check our website  
23       frequently, you will see additional notices for  
24       events like this, but on very small targeted  
25       studies over the next twelve months, and we hope

1       that you do participate in those events and bring  
2       your concerns forward because we need to provide a  
3       very balanced perspective back to our  
4       Commissioners.

5               With that, I do wish to thank our  
6       Staff's presentation today, and thank you for  
7       attending. Commissioners, it is yours.

8               COMMISSIONER BOYD: Dave, thank you.  
9       I'm glad you added those comments. Excuse me, I  
10      want to add my thanks to everyone for testifying  
11      and commenting today, and I encourage you to  
12      augment your comments or those that didn't comment  
13      to submit written comments to the staff within the  
14      deadline that may or may not have established.

15              I will leave it to Al to remind us of  
16      that when I finish, but frankly, I think many of  
17      you put some very good policy issues on the table.

18              What this agency struggles with is what  
19      every agency struggles with, incredible demands to  
20      do work, not enough dollars, and staff, and  
21      probably dwindling in today's budget climate,  
22      staff to do that.

23              We have a responsibility to present a  
24      report this November that raises policy issues,  
25      and it is hard to do that without looking at the

1 whole system, not just by looking at outputs of  
2 long-term crystal ball trends by models, which are  
3 just tools, so we will have to integrate a lot of  
4 the issues you put on the table today with the  
5 forecast.

6 I've been around a long time and been  
7 burned by model forecasts repeatedly through my  
8 lifetime, so I can appreciate the scattergram that  
9 was put upon the wall earlier today with regard to  
10 past estimates of where we might be going versus  
11 where we have ended up going.

12 Models have a tough time handling human  
13 behavior, which has to be integrated into our  
14 forecasts, and thus our analysis of what policy  
15 issues might be, so I appreciate that. This is a  
16 neverending chore. As I said in opening up this  
17 today, the legislature asks for the full report  
18 every two years, but asks for a permitted annual  
19 updates, and this is a dynamic ever accelerating  
20 world, and these issues change so frequently that  
21 we will just have to do that as Dave kind of said  
22 on a real time basis.

23 With that, I will just thank you all and  
24 save my reactions for some discussions with Staff  
25 on what more needs to be done.

1 Chairman Keese anything?

2 CHAIRMAN KEESE: No.

3 COMMISSIONER BOYD: Al, deadline for  
4 comments?

5 MR. ALVARADO: Deadlines. What we are  
6 shooting for is if you can provide any written  
7 comments by June 20, and the other target date  
8 that we are shooting for is the draft of the  
9 Electricity and Natural Gas Report, which again we  
10 are expecting to release, posting it on our  
11 website by July 25.

12 CHAIRMAN KEESE: Thank you.

13 COMMISSIONER BOYD: Thank you all. I  
14 will see some of you back here tomorrow if you are  
15 so inclined.

16 (Whereupon, at 12:15 p.m., the workshop  
17 was adjourned.

18 --oOo--

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## CERTIFICATE OF REPORTER

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